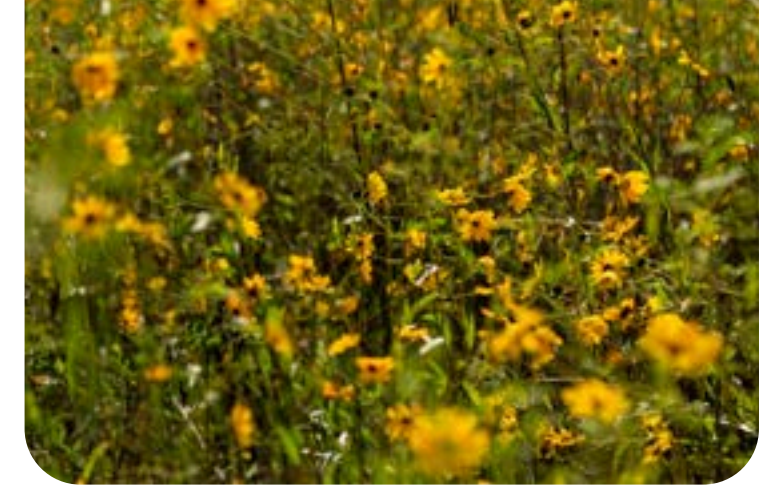




Tourist Development Council Meeting

August 20, 2026

Seminole State College
Heathrow Campus
Rm 138





Tourist Development Council

August 20, 2026 Meeting Agenda

3:00 PM

Seminole State College - Heathrow Campus - Room 138

I.	Call to Order	Commissioner Sarah Reece City of Altamonte Springs
	Pledge of Allegiance followed by Moment of Silence	
II.	Welcome and Introductions	
III.	Approval of April 2026 TDC Minutes*	
IV.	Tourism Updates	Karen Aplin, Jessica Pickering, Samiya Foster, Danny Trosset Seminole County Government
V	Capital Projects Update	Rick Durr Seminole County Government
VI.	Central Florida Zoo Presentation	Richard Glover Central Florida Zoo
VII.	Evok Advertising Presentation	Yahn Bartelink Evok Advertising
VIII.	Old/New Business	Commissioner Sarah Reece City of Altamonte Springs
	Adjourn	

Next Meeting

November 12, 2026

Seminole State College - Heathrow Campus - Room 138

** These items need formal action by the TDC board.*

PERSONS WITH DISABILITIES NEEDING ASSISTANCE TO PARTICIPATE IN ANY OF THESE PROCEEDINGS SHOULD CONTACT THE HUMAN RESOURCES DEPARTMENT, ADA COORDINATOR 48 HOURS IN ADVANCE OF THE MEETING AT 407-665-7941.

PURSUANT TO FLORIDA LAW, THE PUBLIC HAS THE RIGHT TO BE HEARD ON ALL PROPOSITIONS. PUBLIC COMMENT TIME ON PROPOSITIONS SHALL BE THREE (3) MINUTES FOR INDIVIDUALS AND SIX (6) MINUTES FOR GROUP REPRESENTATIVES. PROPER DECORUM WILL BE OBSERVED.



Welcome & Introductions

Tourist Development Council (TDC) Meeting
April 16, 2026
Meeting called to order at 2:03 pm

A quorum was established

In Attendance:

Chairman Commissioner Sarah Reece, City of Altamonte Springs, CALNO Representative
Vice Chairman Jon Simonelli, Assistant General Manager, Hilton Orlando Altamonte Springs
Andre Hickman, Owner, Comfort Inn & Suites Sanford
Commissioner Lee Constantine, Seminole County Board of County Commissioners, District 3
Josh Gunderson, Mall Director, Oviedo Mall
Mayor Art Woodruff, City of Sanford
Skye Buckner, Director of Sales, Marriott Hotels Lake Mary
Steve Fussell, Vice President & Chief Strategy Officer, Orlando Sanford International Airport

Excused:

Brenda Urias, Sanford Tours & Experiences & Bicikleta Bike Shop

Pledge of Allegiance and Moment of Silence

Welcome and Introductions

Recognition & Rewards

- Lyman High School was recognized for their achievements at the ProStart competition
- Seminole County Virtual Schools (SCVS) was recognized for their participation in the FRLA state hospitality competition

Question: Commissioner Sarah Reece asked if all SCVS classes were online.

Response: Dr. Kimberly Pintok, SCVS, responded yes, and mentioned that students who attend other Seminole County Schools can attend as well

Approval of January 2026 TDC Minutes:

Motion: Commissioner Lee Constantine

Second: Josh Gunderson

Vote: Unanimous

FY2026/2027 Budget Review

Lori Meeks & Gui Cunha, Seminole County Government

- The proposed 2026/27 Fiscal Year (FY) budget was presented
- There was an overall FY 2026/27 budget increase of 1% from the prior year

Question: Commissioner Sarah Reece asked when the Indoor Complex business development budget would be presented.

Response: Gui Cunha responded that it would be made later this calendar year or early next calendar year

Question: Commissioner Sarah Reece asked whether the TID and TDT budgets were combined.

Response: Gui Cunha clarified that they are separate budgets

FY 2026/2027 Budget Approval:

Motion: Andre Hickman

Second: Josh Gunderson

Vote: Unanimous

Central Florida Zoo Presentation

Richard Glover, Seminole County Tourism

- Attendance was up 3.5%, mostly due to the Asian Lantern Festival.
- Daytime attendance was down for all zoos statewide.
- Richard Glover recapped recent events.
- Zoo Insider Tours were launched.
- Events and favorable weather days exhibit higher attendance rates.
- Asian Lantern Festival attendance increased by 8,000 from the prior year.
- A 5-year capital plan was presented.
- Grant request - \$350,000 over three years.

Central Florida Zoo Grant Approval:

Motion: Josh Gunderson

Second: Jon Simonelli

Vote: Unanimous

Seminole County Tourism Update

Danny Trosset & Samiya Foster, Seminole County Tourism

- Sports marketing
 - Discussed Game ON series performance
 - The current focus is on short form videos
 - Top performing reel had over 16k views
- Leisure marketing
 - Discussed eco-tourism content performance
 - Presented upcoming events
 - Impressions increased by 30%
 - Announced that Seminole County Tourism and evok won 2 awards, more details to be provided at the next TDC meeting.
- Sports business development
 - Presented fiscal year comparison of Boombah Sports Complex
 - Recapped all other sports venues fiscal year actuals
 - Discussed upcoming sporting events
 - The re-turfing of Boombah fields C & D will start in May 2026

Question: Commissioner Sarah Reece asked if the re-turfed fields are cooler (temperature-wise)

Response: Danny Trosset responded yes

- There are already 3 new events scheduled for 2027 due to the new turf
- Events currently being hosted at Boombah will be able to expand, increasing economic impact and room nights

Evok Advertising Presentation

Yahn Bartelink, Evok Advertising

- Giveaway campaign was a success
- Presented website analytics
- Presented google search analytics
- Presented YouTube analytics

Old/New Business

- Sunshine law training will occur immediately following this meeting
- Those interested in the Indoor Complex discussion should attend the TID meeting, following the Sunshine law training

Question: Gui Cunha asked the hoteliers if there was any concern about the Indoor Complex competing with hotel ballrooms

Response: Jon Simonelli responded that he supports the Indoor Complex development.

Response: Skye Buckner responded she currently has the largest ballroom in the county at 8400 square feet and has no concerns.

Comment: Commissioner Lee Constantine wanted to ensure that hoteliers knew that the BCC wants to help and not impede their hotel partners.

Meeting adjourned at 3:08 PM



Tourism Updates



ORLANDO NORTH SEMINOLE COUNTY

Destination Management Organization

TOURISM MARKETING UPDATE

2026 eTourism Summit by informa... ORLANDO NORTH SEMINOLE COUNTY ETSY AWARDS

Orlando North, Seminole County Tourism, brought home **three eTSY Award honors**, including **two wins**, at the eTourism Summit!



Winner
Best Implementation of Reels in Marketing Campaign
Central Florida Farm Tour

Winner
Best Paid Search Campaign
in partnership with EVOK
Do Orlando North Destination Marketing Campaign

Finalist
Best Social Media Campaign
Paranormal Fall Campaign

ORLANDO NORTH
SEMINOLE COUNTY

WINS AT THE 47TH ANNUAL TELLY AWARDS!

*ON BOARD: Explore Central Florida's Scenic
Waterways! Recognized for Video &
Television Excellence*



47th Annual
Telly Awards

ON BOARD

WINS FOUR TELLY AWARDS

Gold Telly Winner

- *Series – Scripted*

Silver Telly Winner

- *Series – Events & Experiences*
- *Series – Education & Discovery*
- *Series – Travel & Tourism*





Tourism Updates

APRIL 1 – JULY 31, 2026

Varsity HS Football Media Day 2026

*Hosted by Sports Nation & Influencer Council
in Partnership with Orlando North, Seminole County@ SSC Heathrow*

Expanded Orlando North's regional visibility through a high-impact sports media partnership, generating 900K+ brand impressions.

- *Cross-promoted the Lake Mary documentary series by featuring its trailer during live event coverage.*
- *Drove direct audience engagement with an on-site activation encouraging athletes to follow Orlando North social channels for branded prizes.*
- *Strengthened regional sports positioning by supporting 35+ high school programs across Seminole, Lake, and Volusia counties.*

Long-Form Productions in the Pipeline

Think About It Podcast: 5-part vlogcast-style destination series launched August 5, releasing weekly

- *featuring local partners including Dough Boyz, Decision Tactical, Bruder Brewing, Upsala Grocery, and The Black Hammock.*

Lake Mary Girls Soccer Documentary: launching late September 2026, continuing the successful Lake Mary High School partnership model.

A Sense of Place: Local Stories Docuseries

- *new monthly documentary series spotlighting local business owners and cultural figures across Seminole County.*

Built Here Series: a recurring athlete/coach storytelling series

- *highlighting development, discipline, and community across Orlando North's sports facilities.*

Hands of the Land: Agricultural Tourism & the Local Food System

- *targeted for November 2026, spotlighting ecotourism and local food partners.*

Fall Campaign: Wekiva Island Paranormal Investigation

- *long-form feature on Wekiva Island's history, targeted for October 2026.*



Enter to Win Your Ultimate Orlando North Getaway

LAUNCHED

Enter to Win!



GRAND PRIZE PACKAGE INCLUDES:

- \$500 Allegiant Air travel vouchers
- 3 day/2 night stays at Orlando Marriott Lake Mary
- \$200 St. John's Rivership gift card
- Admission tickets to the Central Florida Zoo
- Admission passes to the Audubon Birds of Prey Center
- Over \$150 in Restaurant gift cards
 - \$100 gift card FishBones Restaurant
 - \$25 gift card Celery City
 - \$30 West End, 2 t-shirts

ORLANDO NORTH
VACATION GIVEAWAY



**SNEEK PEEK AT OUR NEW
SERIES: A SENSE OF PLACE**



**A lot
of history,**



DO ORLANDO NORTH
Leisure Marketing

Calendar

SOCIAL MEDIA

DIGITAL IMPACT:

- **3.04 Million Total Content Views** – Across Instagram & Facebook (1.6 Million Organic on Instagram)
- **86,582 Link Clicks** – This shows strong user action and continued interest in exploring Orlando North experiences beyond social platforms.
- **131K Total Engagements** – Over 131,000 likes, shares, saves, and comments, proof our content is resonating enough to make people stop and act.

TAKEAWAYS

- Q2 saw steady growth in reach and engagement across both platforms, with collaborations emerging as our single most effective tool for reaching new audiences. Reels and carousels remain our top performers, particularly save-worthy content built around unique, local, and nature-based experiences. Strong share and save activity throughout the quarter signaled that audiences are not just watching but actively planning around our content.



In-House collab with the Emil Bhuler Planetarium featuring their Pink Floyd experience. #2 best performing reel!

LOOKING AHEAD

- Shaded Playgrounds in Seminole County
- Hotels & Transportation Info Guide
- Thrift & Vintage Stores
- More Influencer partnerships
- Fall Activities Round Up
- Halloween Events

IN PRODUCTION:

- **A Sense of Place** - A new docuseries featuring the stories of businesses and industry leaders with unique stories & perspectives.
- **Wekiva Island Paranormal Investigation** - Ashlie Pounds returns to investigate the mysterious happenings at Wekiva Island

UPCOMING EVENTS:

- **Against All Odds Beer Fest** (Aug 15)
- **Hollerbach's Chef Knights** (Aug 20)
- **Love Your Shorts Summer Rewind** (Aug 21)
- **Oviedo Oktoberfest** (Sep 24-26)

Engagement Momentum & Partner Opportunities!

FEATURED EVENTS

SUBMIT



OPPORTUNITIES FOR PARTNERS

- **Submit Events:** Adding events to the Orlando North website ensures they are considered for seasonal promotions and campaign content
- **Join the Partner Mailing List:** Email Jessica to receive early notifications about campaigns, influencer visits, and collaboration opportunities
 - jpickering@seminolecountyfl.gov



Active partner participation strengthens our campaigns and helps showcase the best of Seminole County to visitors!



DIGITAL MARKETING UPDATES

PLAY ORLANDO NORTH

Sports Marketing Report

BUILT HERE SERIES: EP 1

SOMETHING IS IN THE WORKS...

The Built Here series highlights the athletes, coaches, businesses, and stories shaping the sports community in Seminole County. Each feature explores their journey and the impact they're making both in their sport and throughout the community.





APRIL 1 –JULY 31, 2026

PLAY ORLANDO NORTH Sports Marketing



Content that
connected

(Top-performing reel)

- 28.8k views
- Reach 19.6k
- Watch Time 37 hrs
- 212 New Followers



FHSAA STATE CHAMPIONS



- **Major Achievement:** Seminole County schools captured 8 total FHSAA State Championships during the 2024–25 school year across multiple sports.
- **Celebrating Excellence:** These 4 spring '25 championship teams will be recognized with an official BOCC Proclamation at the August 25 Board of County Commissioners meeting.
- **Community Pride:** Recognizing our student-athletes highlights Seminole County's commitment to excellence in academics, athletics, and community.

Celebrating local champions strengthens community pride and reinforces Seminole County's reputation as a premier sports destination.

2026 Football Media Day



LIVE STREAM

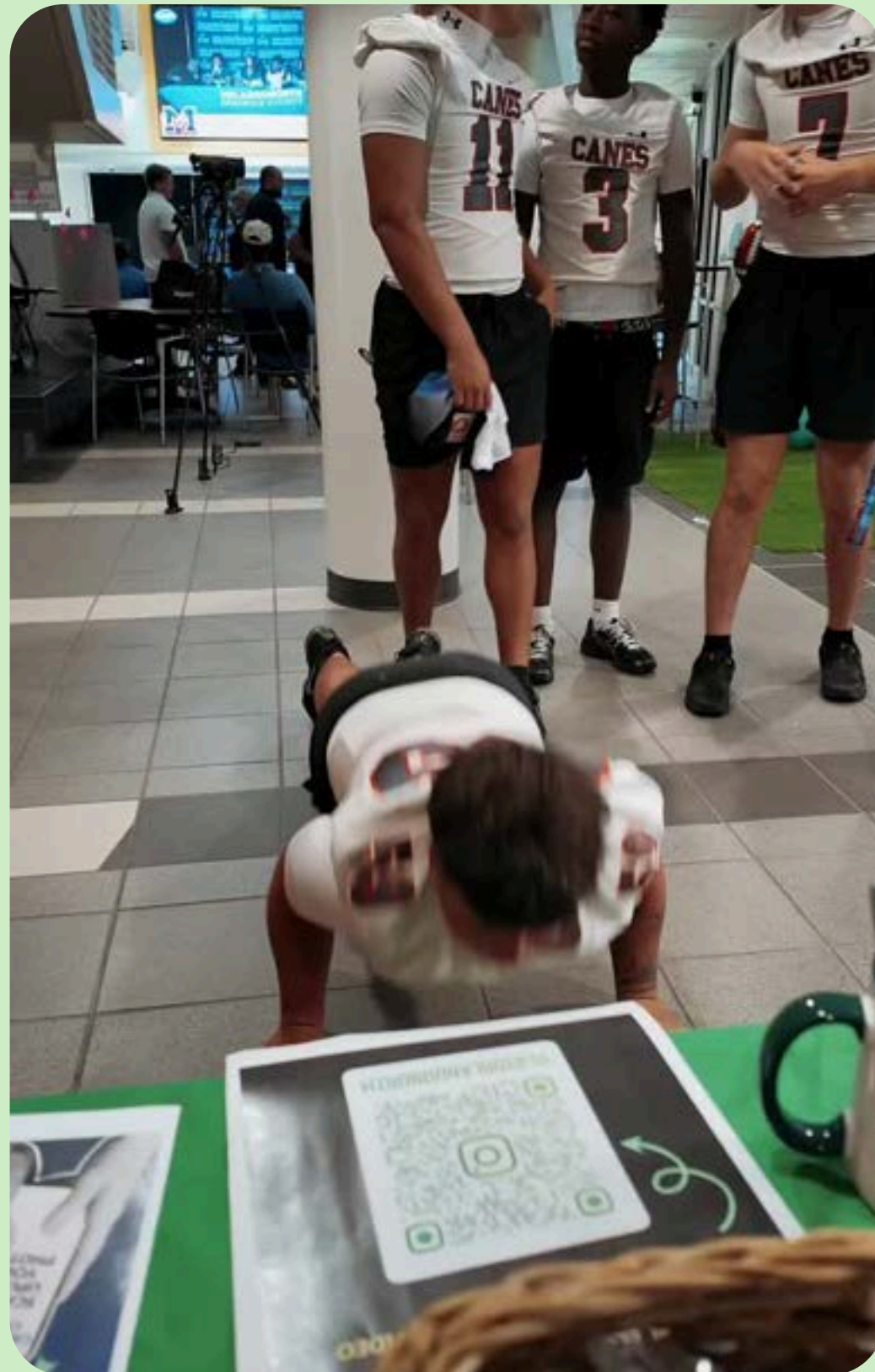
SUBSCRIBE



VSN X INFLUENCER COUNSEL

- **Regional Partnership:** Orlando North sponsored Day 1 of the Central Florida High School Football Media Days with VSN and Influencer Counsel.
- **Broad Reach:** The event featured live interviews, photography, and digital content with teams from Seminole, Lake, and Volusia counties.
- **Impact:** Generated an estimated 880,000 digital impressions while showcasing Seminole County as a premier sports destination.

Partnerships like Football Media Day expand Orlando North's visibility and strengthen our regional sports brand.





PLAY ORLANDO NORTH Sports Marketing

LOOKING
AHEAD!

SOCIAL MEDIA

Digital Impact:

- 874.7 k Total Views for Q2 - This strong volume of viewership demonstrates consistent audience interest and shows that our content continued to capture attention throughout the quarter.
- Reach 403.691 k - This reach reflects our ability to put content in front of a broad audience and create valuable exposure for our destination, partners, and overall brand.
- 22K Interactions - Beyond simply seeing our content, audiences actively responded to it, demonstrating stronger connections with the stories, experiences, and messaging we shared.

TakeAways

- Q2 saw strong growth in visibility and engagement across both platforms, with total views increasing significantly and signaling high audience resonance. Reels and carousels continue to drive performance, especially content focused on unique, nature-based, and seasonal experiences.



MTICA - MAJOR TAYLOR INTERNATIONAL CYCLING ALLIANCE 2027



Seminole County and the City of Sanford were selected to host the 2027 Major Taylor International Cycling Alliance Convention.
June 2-6, 2027

The event is expected to welcome more than 700 cyclists, supporters, and family members from around the world. The convention will celebrate Major Taylor's legacy while showcasing Seminole County's trails, communities, and cycling experiences to an international audience

Thank You

To All of Our
Wonderful Partners!



FEEDING RULES

- DO NOT LIFT CHILDREN TO FEED.
- STAY BEHIND THE BARRIER.
- FEED ONLY APPROVED PURCHASED GIRAFFE FOOD.
- DO NOT PET OR MAKE FAST MOVEMENTS.

© 2019 ZOO ATLANTA

Sports Updates





Fiscal Year Comparison

FY '24/'25 Actuals					
Location	# of Events	Teams	Visitors	Room Nights	Eco Impact
Sports Complex	46	2,587	99,136	14,197	\$30,468,132
All Other Venues	46	1,867	82,135	15,865	\$25,140,775
Total	92	4,454	181,271	30,062	\$55,608,907

FY '25/'26 Projections					
Location	# of Events	Teams	Visitors	Room Nights	Eco Impact
Sports Complex	49	2,671	101,712	15,756	\$32,965,459
All Other Venues	47	1,982	84,398	16,532	\$26,832,651
Total	96	4,653	186,110	32,288	\$59,798.110



Sports Complex Fiscal Year Recaps

Sports Complex Actuals					
Fiscal Year	# of Events	Teams	Visitors	Room Nights	Eco Impact
'15/'16	27	1,523	74,458	6,437	\$13,174,148
'16/'17	55	3,493	132,021	11,570	\$18,900,000
'17/'18	64	3,086	146,019	17,093	\$21,820,116
'18/'19	57	3,149	147,854	23,670	\$25,349,765
'19/'20	43	1,811	82,658	17,329	\$16,046,471
'20/'21	54	3,304	125,485	27,160	\$31,145,048
'21/'22	50	3,345	132,529	24,811	\$44,137,318
'22/'23	51	3,026	124,766	21,975	\$43,615,954
'23/'24	49	2,837	107,528	16,953	\$37,425,127
'24/'25	46	2,587	99,136	14,197	\$30,468,132
Total	496	28,161	1,172,454	182,103	\$282,082,079

Other Venues Fiscal Year Recap

All Other Venues Actuals					
Fiscal Year	# of Events	Teams	Visitors	Room Nights	Eco Impact
'16/'17	8	265	11,338	954	\$1,405,465
'17/'18	48	1,939	83,848	17,163	\$16,585,948
'18/'19	53	1,955	90,270	17,071	\$12,200,099
'19/'20	40	1,626	78,090	14,668	\$16,138,484
'20/'21	50	1,882	92,023	17,152	\$14,032,180
'21/'22	47	1,709	81,861	16,865	\$21,191,987
'22/'23	43	1,670	78,102	12,946	\$20,825,612
'23/'24	40	1,819	78,009	12,558	\$21,421,459
'24/'25	46	1,867	82,135	15,865	\$25,140,775
Total	375	14,732	675,348	141,107	\$148,281550

Sports Tourism Update – Sports Complex

October '25 – June '26			
Month	# of Events	Room Nights	Eco Impact
October	3	1,531	\$2,565,590
November	3	732	\$2,504,564
December	2	1,121	\$3,173,652
January	5	2,771	\$5,065,188
February	5	1,029	\$3,060,525
March	5	2,462	\$4,374,871
April	4	1,735	\$4,435,007
May	5	1,901	\$4,424,548
June	4	946	\$2,867,535
Total	36	14,228	\$32,471,480



Monthly Projections			
Month	# of Events	Room Nights	Eco Impact
September	4	1,400	\$3,766,953
October	4	2,665	\$4,810,891

Sports Tourism – All Other Venues

October '25 – June '26			
Month	# of Events	Room Nights	Eco Impact
October	4	297*	\$471,315*
November	4	1,947	\$2,059,278
December	3	709	\$1,185,689
January	5	5,535	\$10,364,839
February	5	427	\$756,390
March	7	1,854	\$3,380,878
April	6	1,560*	\$2,255,404*
May	5	1,112	\$2,705,658
June	2	970	\$1,536,451
Total	41	14,411*	\$24,715,902*

*pending additional verification



Monthly Projections			
Month	# of Events	Room Nights	Eco Impact
September	4	1,000	\$863,027
October	7	3,235	\$2,766,873

Notable Upcoming Events

Organization	Event	Date	Location	Teams	Visitors	Room Nights	Eco Impact
USTA	Level 3 Open: Altamonte Springs	September 12-14, 2026	Red Bug Lake Park	0	375	100	\$101,864
Unrivaled Baseball Network (USSSA Baseball)	Ripken Nationals Qualifier/ Battle for the Belts	September 19-20, 2026	BOOMBAAH Sports Complex	90	3,420	350	\$310,567
USSSA Fastpitch	CF Marucci Asura Series Southeast Slam	October 3-4, 2026	Soldiers Creek/ Softball Complex	60	1,900	300	\$332,398
Orlando City	Orlando City Cup	October 10-11, 2026	Seminole Soccer Complex/ BOOMBAAH Sports Complex	200	10,900	700	\$800,000
Perfect Game, Inc	Fall World Series	October 16-19, 2026	BOOMBAAH Sports Complex	62	2,356	425	\$1,659,458
International Senior Softball Association	Winter Worlds & USA Championships	Oct 28-Nov 1, 2026	BOOMBAAH Sports Complex	100	3,000	1,500	\$1,131,975



SEMINOLE COUNTY INDOOR COMPLEX AND CAPITAL PROJECTS UPDATE

August 20, 2026

Proposed Site Location



Potential Types of Hosted Events/Activities



- Basketball
- Volleyball
- Wrestling
- Cheer/Dance
- Pickleball
- Graduations
- Banquets/Special Events

Building Program Options, Projected Costs & Funding

Approach

- a. Multi-purpose
- b. Flexible
- c. Expandable - factor into design approach
- d. Additional amenities, including phasing options
- e. Accommodate non-sports related events
- f. Accommodate post-hurricane sheltering



Updated Building Program & Projected Costs

Indoor Complex

Approx. 161,000 - 178,500 +/- SF Structure

- 12 Basketball Courts (inclusive of championship court)
- 22 Volleyball Courts
- Accommodates up to 7,500 guests for graduations
- Championship court accommodates 2,500 seats
- Convertible space for 70 banquet tables (540 Seats)
- Café/Restaurant
- Multipurpose rooms and flexible spaces
 - Officials space, first aid, & team spaces
 - Management spaces
 - IT data room
- Mezzanine / walking track
- Outdoor restroom access for beach volleyball
- Walking path, park amenities on site

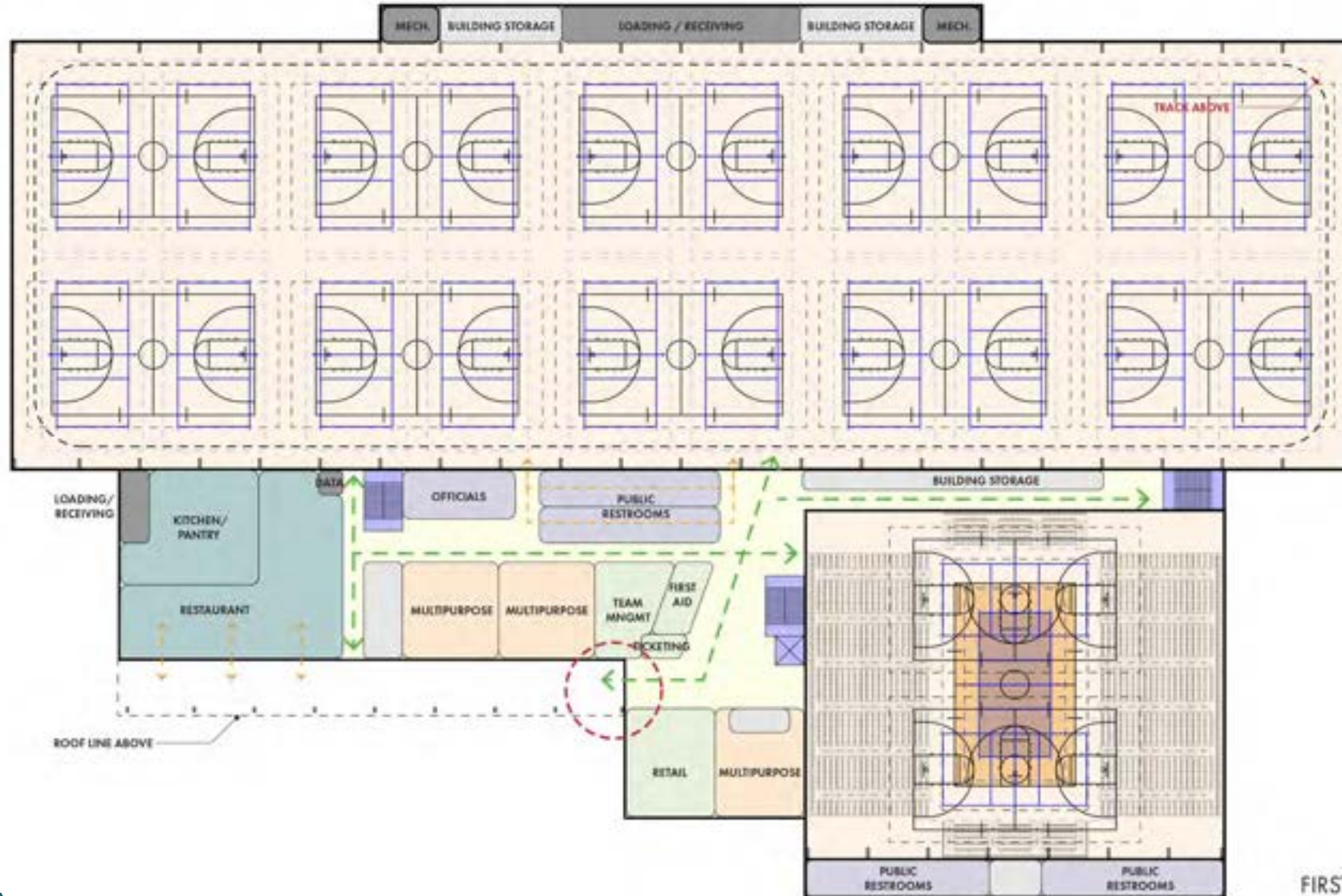
Site Development – 28 Acres

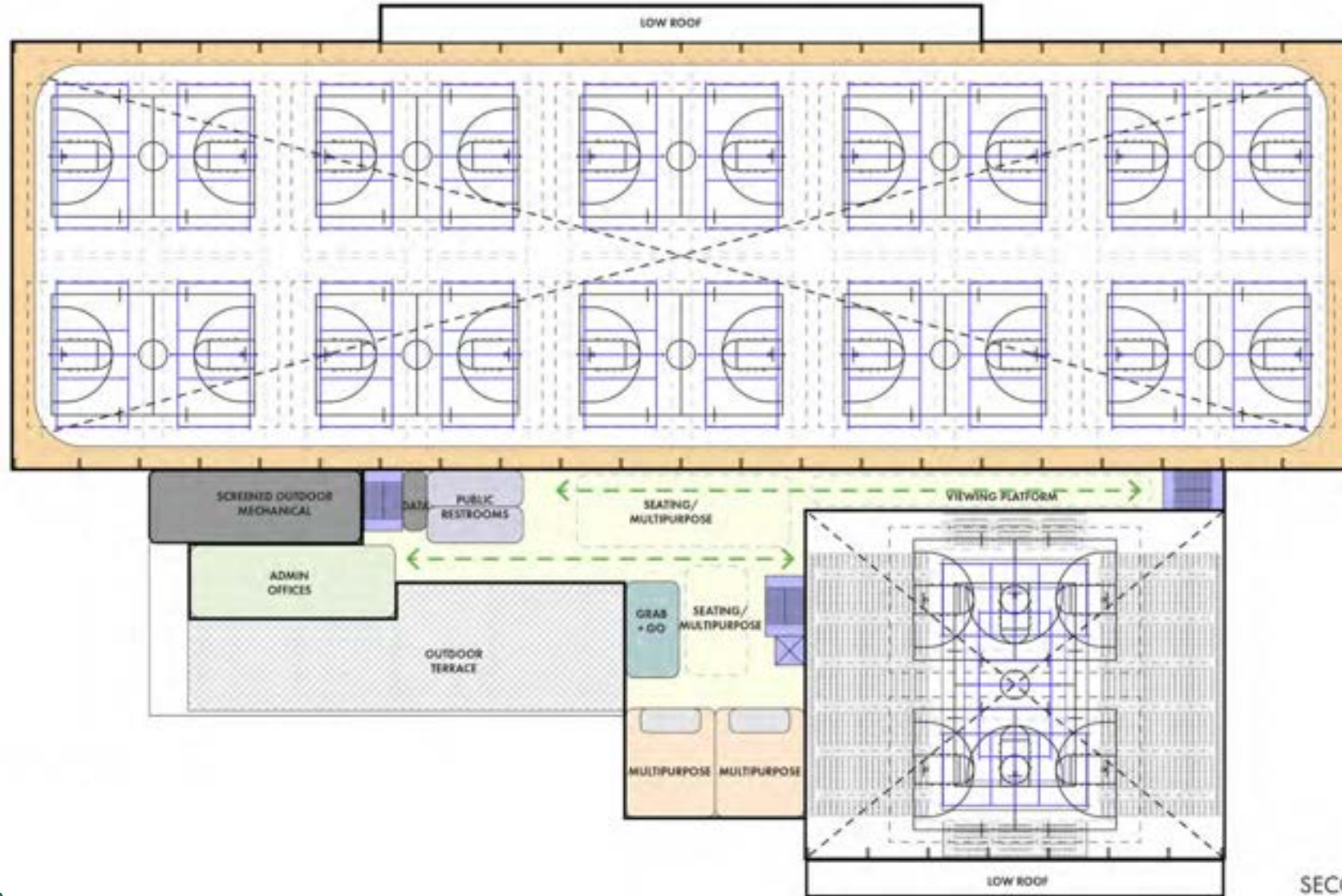
- Surface Parking with Pay Parking Option
- Required Utilities and Infrastructure
- 25 Court Beach Volleyball Complex

Building Style Description

- Tilt-wall Building Construction
- Multi- Room Flexibility
- Higher Durability
- Lower Maintenance/Energy Cost

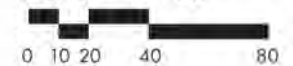


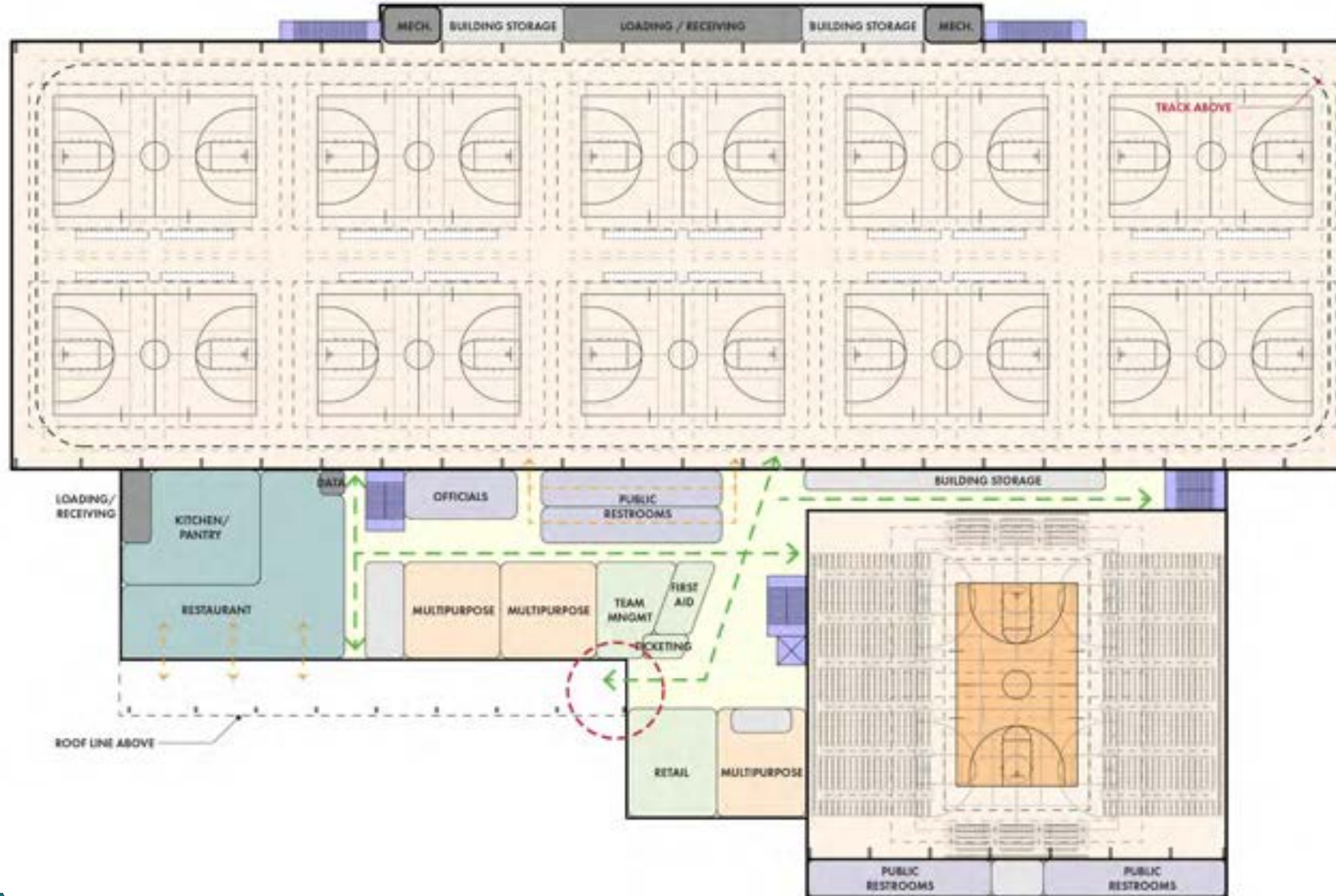




SECOND FLOOR PLAN

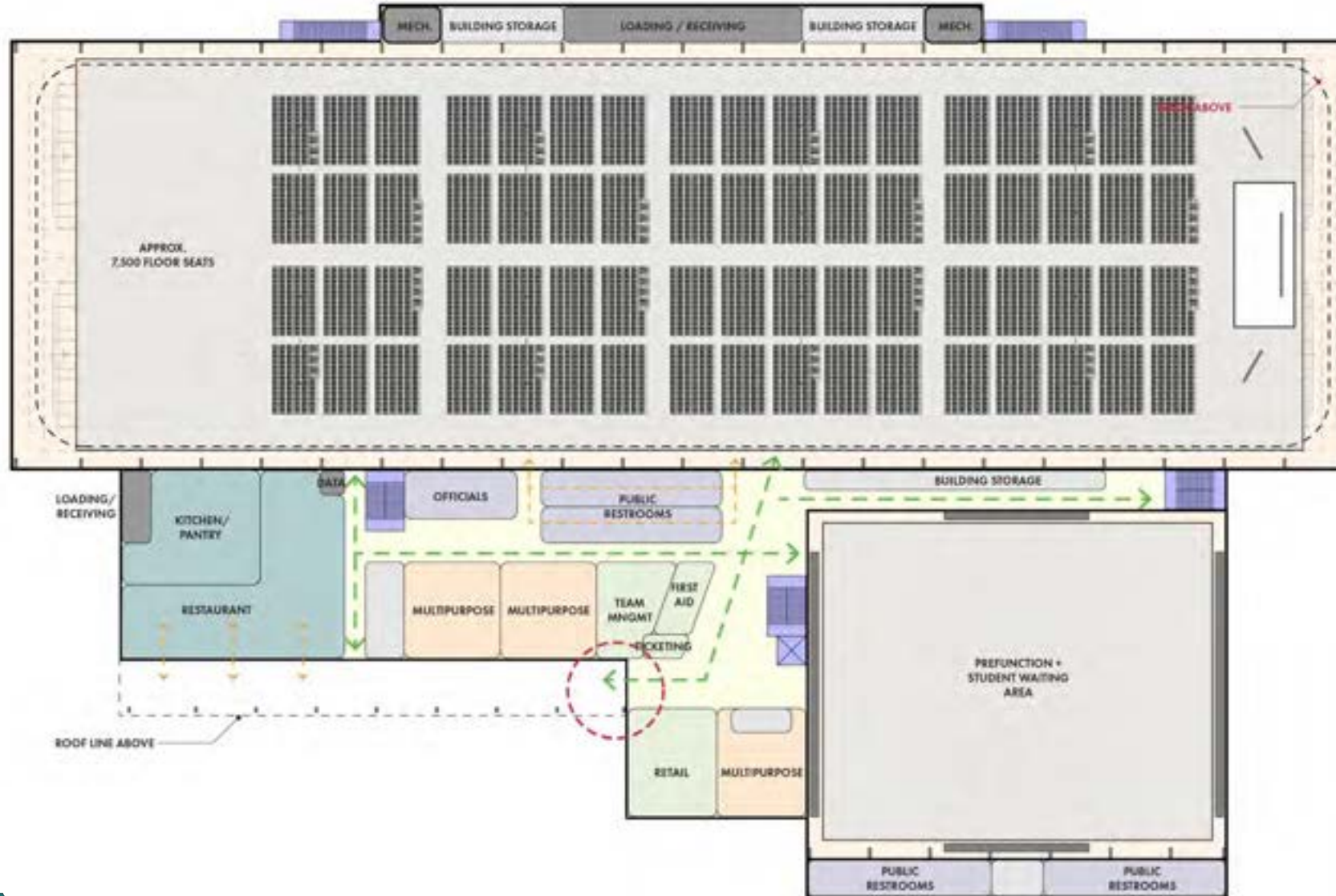
SCALE - 1" : 20'



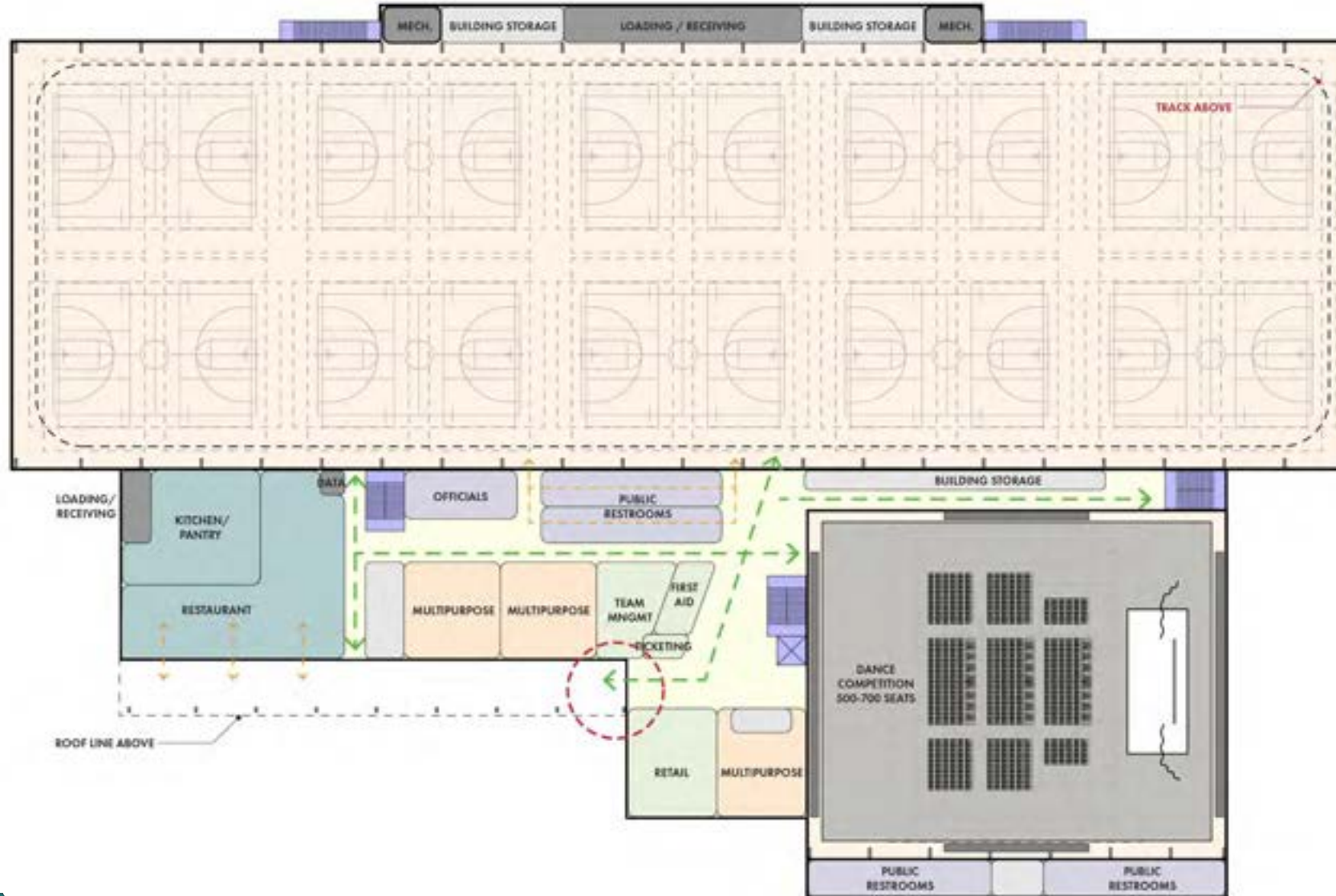


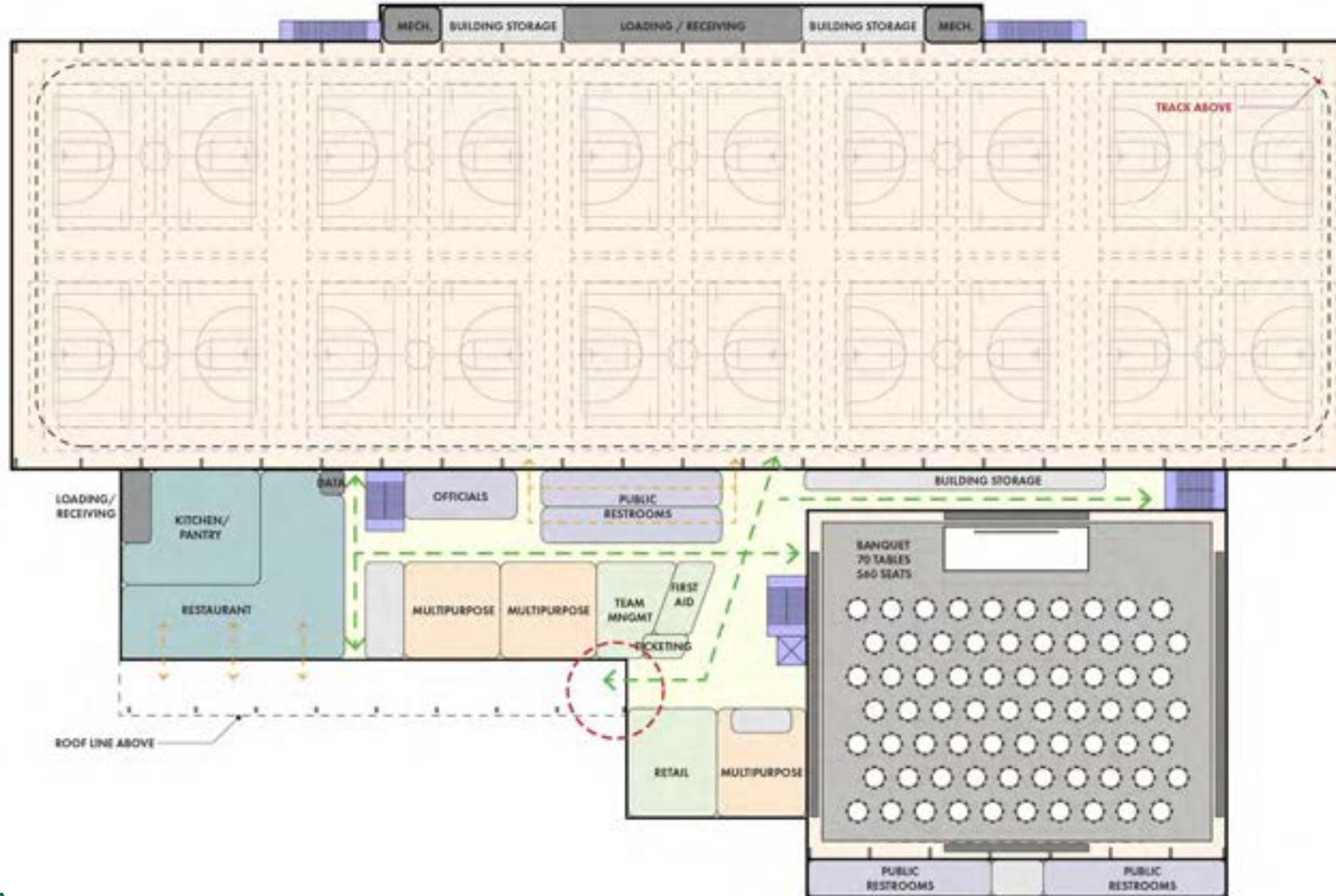


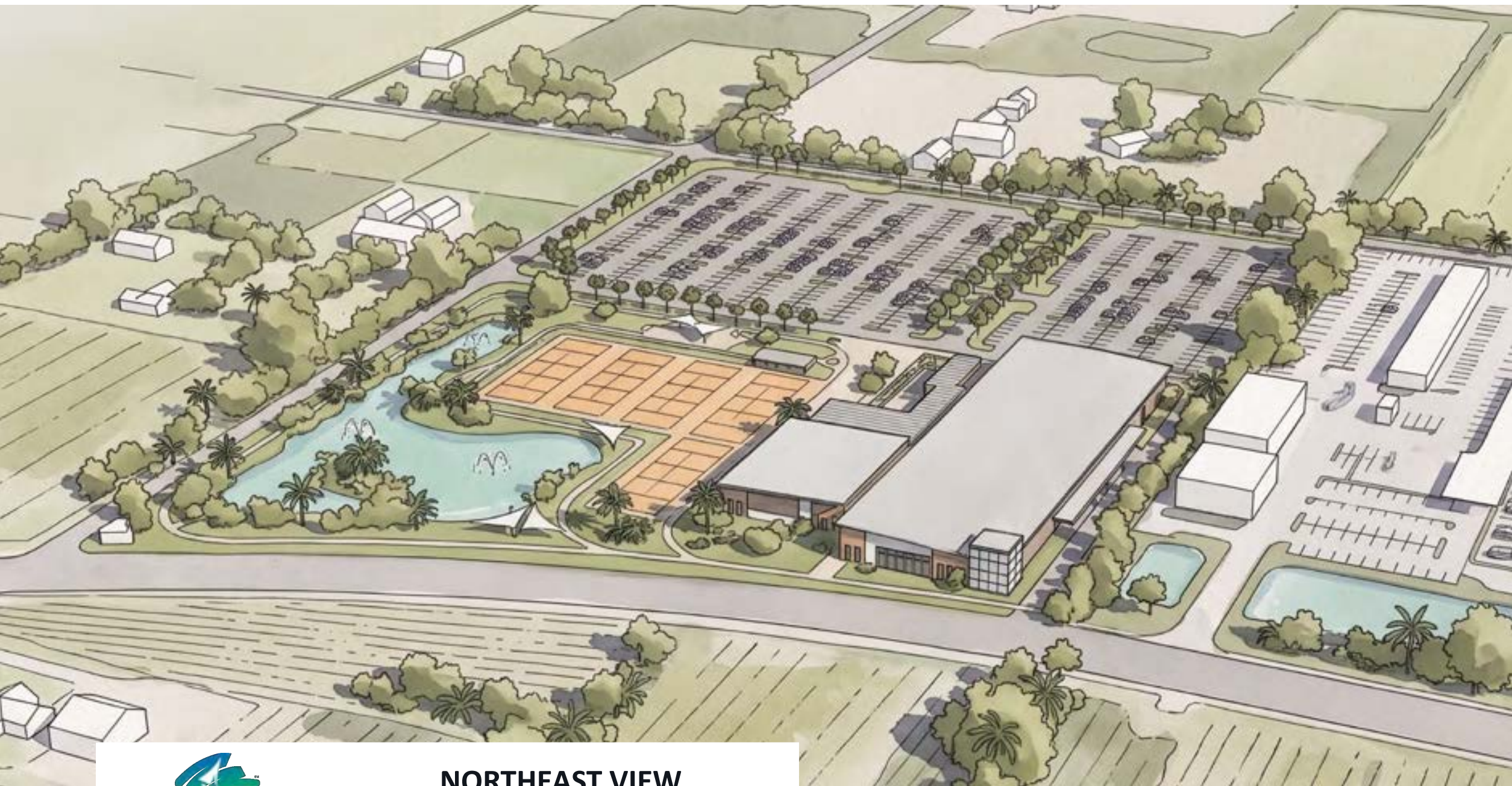


















Updated Building Program & Projected Costs

Total Cost Estimate (Range): **\$160M-\$175M**

Construction Costs:

- Building Structures
- Site Development (site fill/soils, paving, utilities, etc.)
- Offsite Improvements (roadway improvements, etc.)

Soft Costs:

- Design Fees
- CM Fees (including general conditions)
- FF&E
- Permits, Impact Fees, Utilities, etc.
- Escalation Costs
- Contingencies

Indoor Complex Timeline & Next Steps

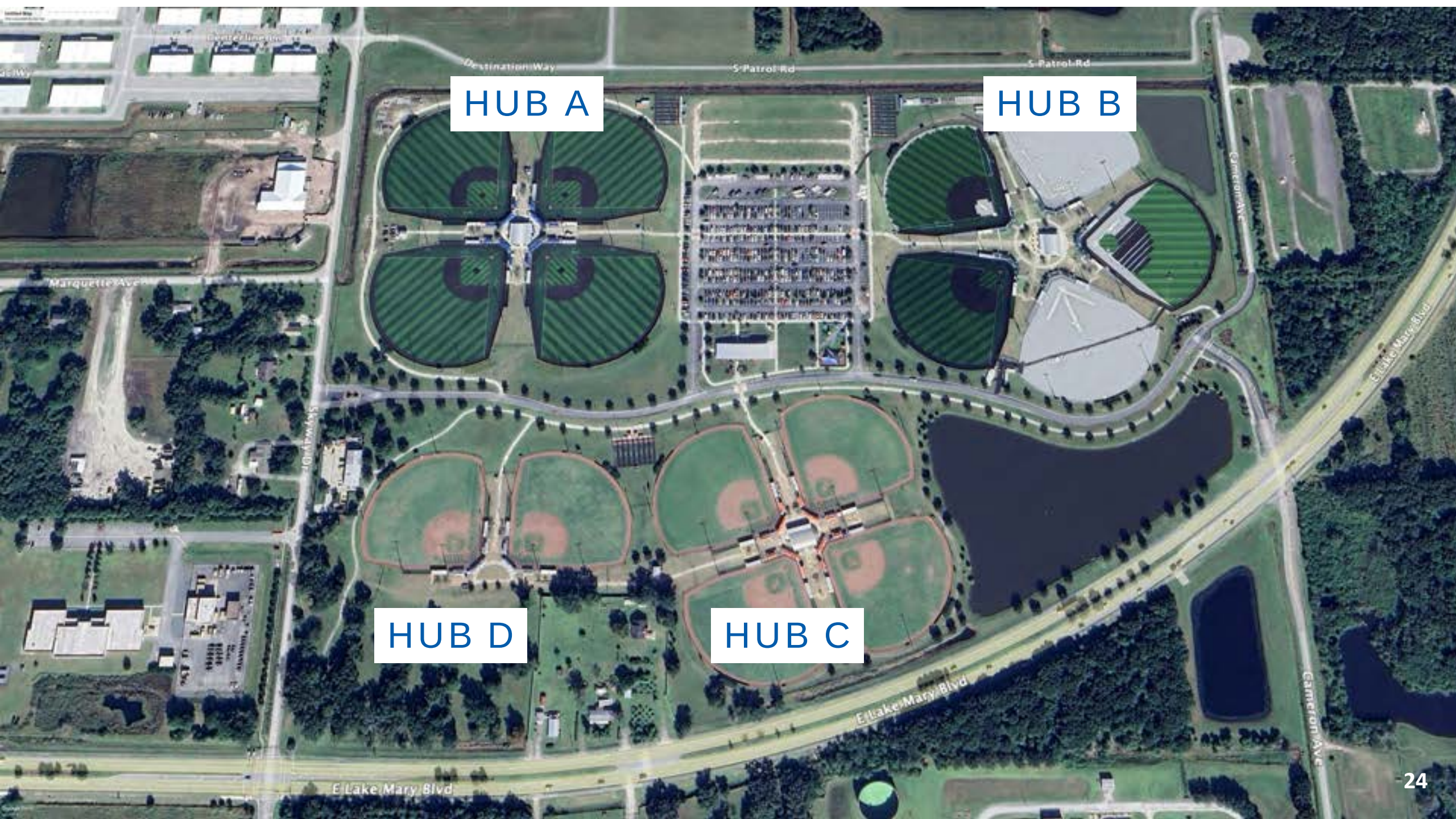
- **May 12:** BCC Work Session
- **May 15:** Solicitations Advertised
- **June 17:** Solicitation Responses Due
- **June 29:** Shortlist of A/E, CMAR Proposals
- **July 10:** Presentations/Interviews Phase I
- **August 10:** Presentations/Interviews Phase II
- **August 13:** Selection Committee Scoring for A/E, CMAR
- **August 25:** BCC Agenda Item for Approval of Selections

Capital Projects Update

Boombah Sports Complex Hubs A&B AstroTurf Replacement:

Project Features and Benefits:

- Replaced original turf of the 9 fields
- Replaced batting cages turf
- Upgraded surface material over previous turf
- Robust maintenance program and warranty
- Custom design and visible upgrade
- Completed under budget and on-time in January 2026



HUB A

HUB B

HUB D

HUB C



Capital Projects Update

Boombah Sports Complex Hubs C&D Conversion:

Project Features:

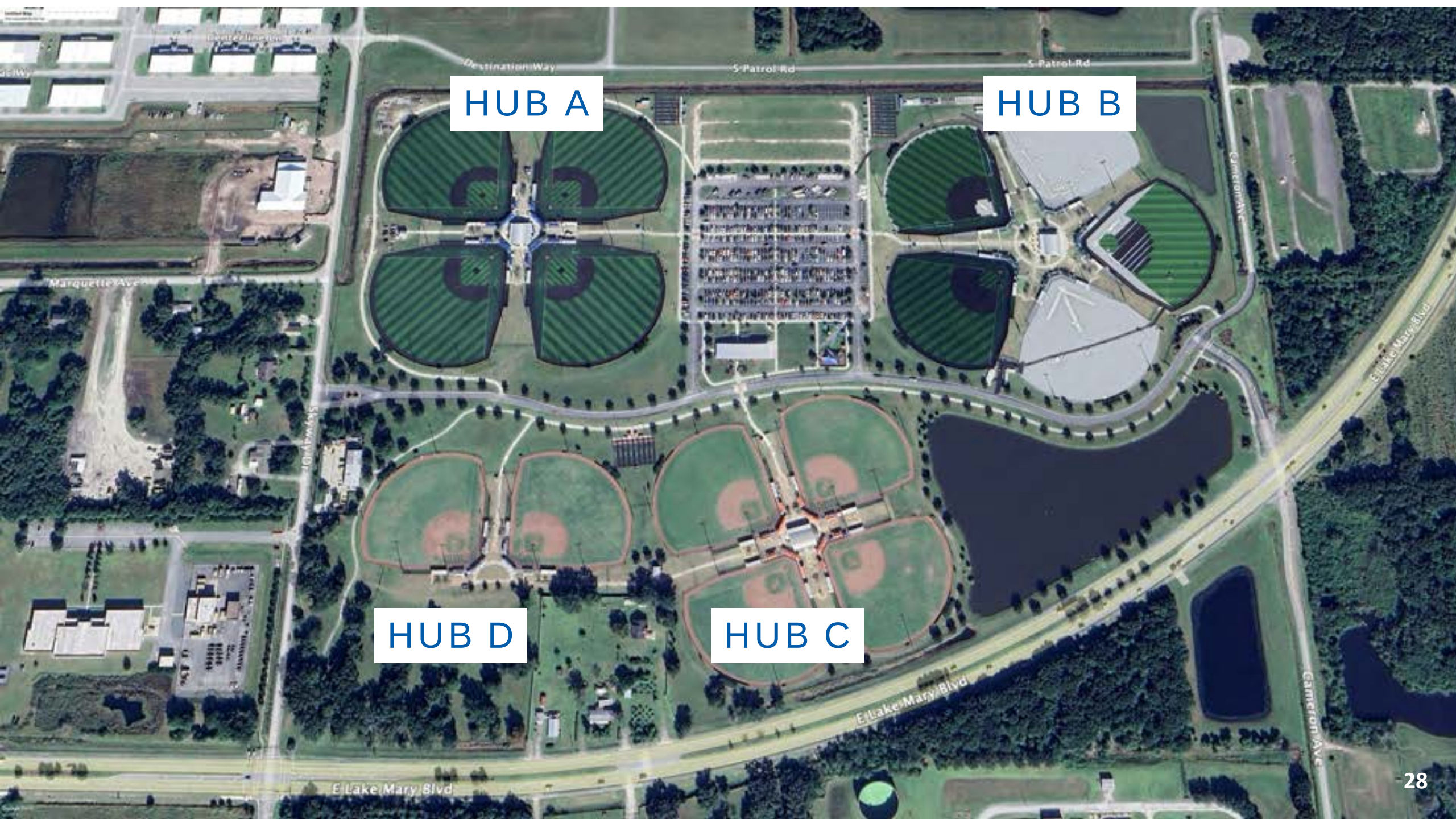
- Approved by BCC on January 13, 2026, as a change order
- Replacement of natural turf of the 6 baseball fields
- Reconstruction with multi-use artificial surface
- Subsurface excavation; augment drainage design
- Re-routing of irrigation; upgrade the irrigation source
- Staged to begin after conclusion of the spring sports season

Capital Projects Update

Boombah Sports Complex Hubs C&D Conversion:

Project Benefits:

- Multi-use compatibility - no longer baseball only
- Confidence regarding fast turnaround during rain events
- Consistency in playing surface for tournaments booking multiple hubs
- Increased bookings and utilization
- More teams, more participants



HUB A

HUB B

HUB D

HUB C



Beginns at FlySFB.com

Construction began May 27, 2026
Completion scheduled for October 2026

Capital Projects Update

Additional Projects In Process:

- Boombah Sports Complex Champions Monument – Oct. 2026
- WB Equestrian Property initial design phase
- Completion of Drainage Project at Soldiers Creek
- Additional security cameras at Boombah Sports Complex and Soldiers Creek
- Replacement & Modernization of Lightning Detection Systems
- Replacement and Upgrade of Parks Signs and Wayfinding
- Sanlando Tennis Court Resurfacing
- Replacement of Foul Poles at Boombah Sports Complex

Capital Projects Update

Modernization of Sports Lighting Systems

Current Fiscal Year:

- Sylvan Lake Park
- Red Bug Lake Park
- Greenwood Lakes Park

Upcoming Fiscal Year:

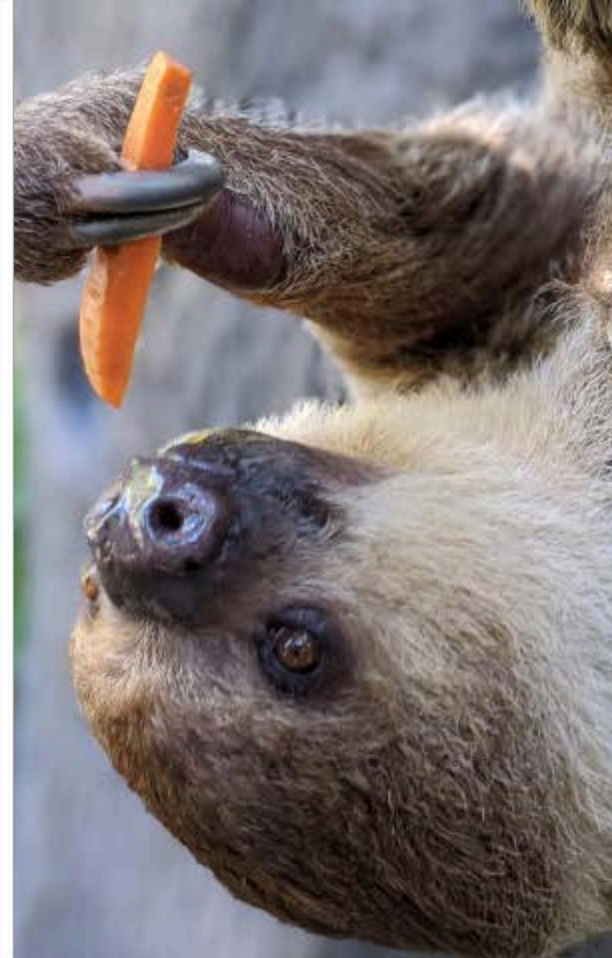
- Softball Complex
- Sanlando Park



Questions?

TDC UPDATE

August
2026



FYTD Attendance

July 1, 2025 - June
30, 2026

426,663

(+3.0%)



FY Revenue Results

	Product Group	2026			2025			Comparison		
		Revenue	Mix	Per Cap	Revenue	Mix	Per Cap	Plus/Minus	Growth	Per Cap
Visitation Related	Admission	\$3,339,102	32%	\$8.29	\$3,297,151	33%	\$8.45	\$41,951	1%	(\$0.16)
	Annual Pass	\$761,112	7%	\$1.89	\$731,892	7%	\$1.88	\$29,220	4%	\$0.01
	Attraction	\$289,099	3%	\$0.72	\$201,638	2%	\$0.52	\$87,461	43%	\$0.20
	Food & Beverage	\$1,873,570	18%	\$4.65	\$1,890,113	19%	\$4.84	(\$16,543)	1%	(\$0.19)
	Rentals	\$40,110	0%	\$0.10	\$43,284	0%	\$0.11	(\$3,174)	7%	(\$0.01)
	Retail	\$575,417	6%	\$1.43	\$529,412	5%	\$1.36	\$46,005	9%	\$0.07
	Birthday Party	\$9,506	0%	\$0.02	\$23,138	0%	\$0.06	(\$13,632)	59%	(\$0.04)
	Special Events	\$3,077,324	29%	\$7.64	\$2,631,300	27%	\$6.74	\$446,024	17%	\$0.90
	Sub-Total	\$9,965,239	95%	\$24.74	\$9,347,929	95%	\$23.95	\$617,311	7%	\$0.79
	Donation	\$46,805	0%		\$77,310	1%		(\$30,505)	39%	
	Education	\$433,361	4%		\$434,660	4%		(\$1,299)	0%	
Grand Total		\$10,445,406			\$9,859,899			\$585,507		

CFZ Strategy Meeting

6

- Excludes Zoo/Food Bucks sales. Zoo/Food Bucks are included in the category of the product they are redeemed for.



Celebrate Mother's Day with free admission for moms and grandmas at the Central Florida Zoo

Deal available at the gate Sunday, May 10

When: Sunday, May 10, 2026 | 9 a.m. to 5 p.m.

Where: Central Florida Zoo & Botanical Gardens, 3755 W. Seminole Blvd. Sanford, FL 32771

What: The Central Florida Zoo & Botanical Gardens is celebrating the incredible moms and grandmas in our lives with a wild day of fun, for free!

On Sunday, May 10th, the Zoo is offering them free admission with the purchase of a paid admission. Enjoy a day of wild adventures, animal encounters, lush botanical gardens and make this Mother's Day unforgettable!



Plus, the Zoo is open until 5 p.m. on weekends through Memorial Day so that's an extra hour of adventure.

Tickets must be purchased at the gate to claim the complimentary Mother's Day admission.

For more information visit <https://www.centralfloridazoo.org/event/mothers-day-at-the-zoo/>.

About the Central Florida Zoo & Botanical Gardens

The Central Florida Zoo & Botanical Gardens is home to more than 350 animals in Sanford, Florida. As a not-for-profit organization, it is a leader in conservation,

Annual Mother's Day Promotion

Zoo Accepts Donation of Sloths from Sloth World



Central Florida Zoo accepts donation of 14 sloths

Zoo placement offers critical care and a path to long-term species sustainability

SANFORD, Fla. (April 24, 2026) - Central Florida Zoo & Botanical Gardens has accepted the donation of 14 sloths, giving the animals the best possible chance for long-term survival under expert care.

The sloths are currently in quarantine, where they are being assessed by the Zoo's veterinary team. They will remain in quarantine for at least 30 days, with their nutrition and overall health closely monitored by professional animal care staff and medical teams.

The sloths – both Hoffmann's two-toed sloths and Linnaeus's two-toed sloths – will become part of the Association of Zoos and Aquariums' (AZA) and Species Survival Plans (SSPs) for their species, cooperative programs designed to ensure the long-term sustainability of genetically diverse animal populations in accredited zoos.

"When we were approached about taking in these sloths, the team all agreed it was something we should and wanted to do. Our Zoo team has decades of experience caring for sloths, and we can ensure they will receive the best care and nutrition to give them the best opportunity for a positive outcome," said Richard E. Glover, Zoo CEO. "This is also a meaningful opportunity for us to contribute to the long-term conservation of these unique species. By bringing these animals into an accredited setting and participating in the Species Survival Plan, we're giving them the best possible chance to thrive and helping ensure a healthy, sustainable population of sloths for future generations."

The Zoo will assume ownership of the sloths, at least temporarily, and will continue working closely with SSP coordinators to determine long-term placement at other AZA-accredited facilities once each individual is stable. AZA accreditation is the gold standard when it comes to animal care and well-being, and the Central Florida Zoo & Botanical Gardens has been AZA-accredited continuously since 1986.



MEDIA ALERT: 13 Central Florida Zoo sloths appear stable after initial assessment

Donated animals being monitored hourly—still face challenges

SANFORD, Fla. (April 25, 2026)—Expert veterinary staff at the Central Florida Zoo & Botanical Gardens report that 13 sloths, donated yesterday, have survived the first 24 hours in their care.

Upon arrival at the Zoo, all of the animals were examined. The vet team determined that many were dehydrated and underweight, but they are now eating and drinking properly.

Even so, the animals still face challenges and are being monitored closely. Zoo staff are assessing the sloths, providing treatment as needed.



A few of the sloths required more critical care, and those individuals are showing initial signs of improvement.

The sloths are currently in quarantine, where they will remain for at least 30 days.

For more information, visit <https://www.centralfloridazoo.org/sloths-at-the-central-florida-zoo/>.

For those who would like to [donate to the Zoo's efforts, click here](#). The Zoo is a 501(c)(3) nonprofit, and donations help continue to provide the best care possible for these sloths in need.

Visuals: For updated photos and videos, [click here](#).

Sloths Stable After Initial Assessment

Sunset at the Zoo Returns for 4th Friday of May-September



Sunset at the Zoo, presented by Orlando Health, returns at the Central Florida Zoo this summer

Enjoy the Zoo at a low price during wildly popular summer event

SANFORD, Fla. (May 4, 2026) – A favorite Central Florida summer event is back at the Central Florida Zoo & Botanical Gardens for more fun and adventure!

Sunset at the Zoo, presented by Orlando Health, returns bringing after-hours adventure, culture and community vibes to your summer nights.

The Zoo's popular event takes place on the fourth Friday of every month from May to September.

This beloved summer tradition offers guests of all ages the chance to experience the Zoo after hours, with extra time to explore, enjoy themed cultural celebrations and make unforgettable memories at a low price.



Tickets are just \$6 per person when purchased online and \$8 per person at the gate. The event is separate from day admission and is not included for Annual Passholders. Families can also purchase a \$46 Family 4-Pack, which includes 4 tickets, 4 hot dogs and 4 sodas, online only.

"This is one of our most anticipated events of the year," said Richard E. Glover, Jr., CEO. "Sunset at the Zoo brings the community together in a fun, relaxed atmosphere where families can connect with wildlife, conservation and each other. Each event offers something new and exciting, making every visit a unique

Sloth Necropsy Report: Bandit



MEDIA ALERT: Central Florida Zoo releases necropsy report details for Bandit the sloth

Necropsy details severe health conditions

SANFORD, Fla. (May 6, 2026) -The Central Florida Zoo & Botanical Gardens has received the necropsy report for Bandit, one of 13 two-toed sloths accepted into the Zoo's care from Sloth World on April 24.

Findings confirm the primary causes of death as severe emaciation and effusions, which is an abnormal accumulation of fluid within the body, most commonly affecting areas such as the lungs or joints.

Bandit arrived in the most critical condition among the group and, while he showed brief signs of progress, his health declined rapidly on April 29. Despite continuous care and extensive medical intervention from the Zoo's veterinary and animal care teams, the decision was made to proceed with humane euthanasia when it became clear he would not recover.

The report highlights the serious underlying health challenges Bandit faced upon arrival and underscores the complexity of his condition, despite aggressive supportive care.

For more information about the sloths in the Zoo's care, visit <https://www.centralfloridazoo.org/sloths-at-the-central-florida-zoo/>.

For those who would like to [donate to the Zoo's efforts, click here](#). The Zoo is a 501(c)(3) nonprofit, and donations help continue to provide the best care possible for these sloths in need.

About the Central Florida Zoo & Botanical Gardens

The Central Florida Zoo & Botanical Gardens is home to more than 350 animals in Sanford, Florida. As a 501(c)(3) not-for-profit organization, it is a leader in conservation, creating connections that inspire people to take action for wildlife. The Zoo is an affordable, family-friendly experience supported by private donations and gate admission.



Central Florida Zoo announces passing of Mr. Ginger the sloth

Youngest sloth required hand-feeding, incubator support and constant monitoring during treatment efforts

SANFORD, Fla. (May 15, 2026) - The Central Florida Zoo & Botanical Gardens is saddened to announce the passing of Mr. Ginger, a young sloth who was part of a group of 13 sloths donated to the Zoo from Sloth World on April 24. Over the past few days, his condition worsened. When it became clear he was not improving, we made the decision to humanely euthanize him.

Mr. Ginger was the youngest of the sloths brought to the Zoo and estimated to have been 4 to 6 months old. Due to the sloth's fragile condition upon arrival, Mr. Ginger required intensive care from the Zoo's veterinary and animal care teams. Mr. Ginger was hand-fed every few hours and spent much of his time cared for in an incubator to help regulate body temperature, as staff worked continually to give him the best possible chance at survival.

"We are heartbroken by the loss of Mr. Ginger," said CEO Richard Glover. "From the moment Mr. Ginger arrived, our animal care and veterinary teams dedicated countless hours to providing intensive and specialized care. Mr. Ginger's condition was extremely fragile, but our staff remained committed to giving Mr. Ginger every opportunity possible."

Mr. Ginger was among several sloths that arrived at the Zoo in poor condition. At this time, the Zoo is continuing to care for the remaining sloths while monitoring their health closely. The sloths are currently undergoing a quarantine period, a critical protocol designed to protect both the incoming animals and the Zoo's existing animal population while allowing veterinary teams to assess and provide medical treatment. They are expected to remain in quarantine for the near future.

The Zoo's veterinary and animal care teams remain focused on providing ongoing treatment and support for the surviving sloths.

For more information, visit <https://www.centralfloridazoo.org/sloths-at-the-central->



Zoo Announces Passing of Youngest Sloth, Mr. Ginger



Explore the Central Florida Zoo after dark with Flashlight Safari

After-hours adventure features guided flashlight tour, animal encounters and nighttime discoveries

When: Saturday, June 20 | 7:30 p.m. – 10 p.m.

Where: Central Florida Zoo & Botanical Gardens, 3755 W. Seminole Blvd. Sanford, FL 32771

What: Looking for a unique summer experience without the scorching daytime temperatures? Discover the Central Florida Zoo & Botanical Gardens when the sun goes down during Flashlight Safari, presented by Verizon.

Join us on June 20 and experience the sights and sounds of the Zoo at night during this exciting nocturnal adventure featuring a guided flashlight tour.

The evening begins with check-in at 7:30 p.m. inside the Discovery Center, where guests will have the opportunity to get up close with fascinating nocturnal animals during a special presentation.

From there, each group will meet their personal tour guide and journey through the Zoo after dark, making exciting stops along the way to see nocturnal animals awake, active and on the move. Guests will also enjoy additional animal encounters and an exclusive visit to the herpetarium, where they'll discover incredible nocturnal reptiles in their nighttime world.



Night Hike Rebranded Flashlight Safari

Zoo Announces New Summer Hours



Central Florida Zoo & Botanical Gardens announces new summer hours

*Zoo opens earlier so guests can enjoy cooler morning adventures
all summer long*

When: Summer Zoo hours: 8 a.m. – 3 p.m. starting June 1

Where: Central Florida Zoo & Botanical Gardens | 3755 W. Seminole Blvd. Sanford, FL 32771

What: Guests can beat the heat this summer at the Central Florida Zoo & Botanical Gardens as the Zoo transitions to new summer operating hours beginning Monday, June 1.

The Zoo will now be open daily from 8 a.m. to 3 p.m., giving guests the opportunity to enjoy cooler morning temperatures while strolling along shaded boardwalks, exploring animal habitats, botanical gardens, animal encounters and the splash pad. Guests can also cool off inside while visiting the herpetarium or experience the indoor VR attraction.



"Summer mornings at the Zoo are a great way to create memorable experiences while staying comfortable during the summer months," said Richard Glover, CEO. "We want our guests to be able to make the most of their visit while enjoying cooler temperatures and seeing the animals during some of their most active times of the day."

Guests are encouraged to plan ahead, stay hydrated and take advantage of the earlier hours throughout the summer season.

For more information and to purchase tickets, visit



Make Father's Day unforgettable with free admission for dads, grandpas at the Central Florida Zoo

Deal available at gate only Sunday, June 21

When: Sunday, June 21 | 8 a.m. to 3 p.m.

Where: Central Florida Zoo & Botanical Gardens, 3755 W. Seminole Blvd. Sanford, FL 32771

What: Looking for a Father's Day gift that's anything but ordinary? Treat dad to a wildly fun day at the Central Florida Zoo & Botanical Gardens, and his ticket is on the house!

On Sunday, June 21, fathers and grandfathers will receive free admission to the Zoo with the purchase of a general admission ticket.



Families are invited to spend the day exploring incredible animal habitats, enjoying up-close encounters and making memories with the special guy in their life.

Tickets are not available online. Offer must be purchased at the gate and used onsite Sunday, June 21.

For more information, visit <https://www.centralfloridazoo.org/event/fathersday/>.

About the Central Florida Zoo & Botanical Gardens

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Annual Fathers' Day Promotion

Zoo Introduces New Barnyard Walkthrough Goat Encounter



Central Florida Zoo & Botanical Gardens unveils new Barnyard Walkthrough Goat Encounter

*Guests can brush, mingle and make new four-legged friends in
this interactive experience*

SANFORD, Fla. (June 1, 2026) - Get ready to meet the G.O.A.T.s! The Central Florida Zoo & Botanical Gardens is inviting guests to step inside its all-new Barnyard Walkthrough Goat Encounter, where visitors can brush, interact with and get up close to a lively herd of 12 Nigerian dwarf and pygmy goats.

The Barnyard Walkthrough Goat Encounter is included with Zoo admission and will be available 1pm-3pm on Saturdays & Sundays beginning June 6 & 7.

This hands-on, complimentary goat brushing experience allows guests to enter the barnyard as the goats roam freely, creating a fun, relaxed environment where memorable moments happen naturally and connect with the animals in a meaningful way.

"This is part of our ongoing effort to expand interactive animal experiences across the Zoo," said Bob Chabot, COO. "From rhinos and giraffes to now goats, we're creating more ways for guests to create connections with the animals."



Zoo Releases 42 Eastern Indigo Snakes in North Florida



42 Eastern indigo snakes released across Florida and Alabama in continued species recovery effort

Central Florida Zoo's OCIC and partners mark 10th release

SANFORD, Fla. (June 4, 2026) – The Central Florida Zoo & Botanical Gardens' Orianne Center for Indigo Conservation (OCIC) continues its long-term effort to restore the Eastern indigo snake to its natural habitat with two recent releases in partnership with leading conservation organizations across the region.

In late April and early May 2026, conservation teams released a total of 42 juvenile Eastern indigo snakes—21 at The Nature Conservancy's Apalachicola Bluffs and Ravines Preserve (ABRP) in the Florida Panhandle on April 28, and another 21 in Conecuh National Forest in Alabama on May 8.



This year's Apalachicola release also represents a significant milestone: the 10th annual release at ABRP since the program began in 2017, underscoring nearly a decade of sustained restoration and partnership in one of Florida's most carefully managed longleaf pine ecosystems.

"Every release adds another layer of critical data that helps us understand how these snakes are adapting, surviving, and reproducing in the wild," said Dr. James Bogan, Director for the Central Florida Zoo's Orianne Center for Indigo Conservation. "Over time, that information is what transforms a reintroduction effort into a self-sustaining population recovery."

The Eastern indigo snake—North America's longest native snake and a non-venomous apex predator—plays an important ecological role in maintaining balance



Central Florida Zoo welcomes two adorable cougar cubs

Orphaned cougar cub siblings from South Dakota being cared for by Zoo team

SANFORD, Fla. (June 8, 2026) – The Central Florida Zoo & Botanical Gardens is excited to announce the arrival of two cougar cubs that are already capturing the hearts of the Zoo's animal care team.

The approximately 10-week-old siblings, one male and one female, arrived at the Zoo from South Dakota after they were found without their mother when they were just two to three weeks old. The cubs were deemed too young to be released back into the wild, so the Zoo was contacted to provide them with a permanent home and the care they need to thrive.



"Our animal care team is providing the specialized attention they need, and we're excited to watch them reach new milestones," said Richard Glover, CEO. "They're curious, playful and growing quickly, and their story is a powerful reminder of the role accredited zoos play in animal care and education."

Currently weighing between 9 and 12 pounds the pair are growing at an impressive rate, gaining up to half a pound each day as they continue to develop and explore their surroundings.

As part of standard animal care protocols, the cubs will remain in quarantine for at least 30 days. Zoo veterinarians and animal care staff are closely monitoring the cubs as they learn and grow, watching for age-appropriate behaviors such as making small climbs, scratching through substrate and calling to one another when startled. These natural behaviors are important indicators of healthy development.

Zoo Welcomes Two Orphaned Cougar Cubs from South Dakota



Central Florida Zoo welcomes two female giraffes

New arrivals join Gage at the Zoo's giraffe habitat

SANFORD, Fla. (June 25, 2026) – Big things are happening at the Central Florida Zoo & Botanical Gardens—especially if you're the tallest land mammal in the world! The Zoo is excited to announce the arrival of two female giraffes from another AZA-accredited facility.

Guests can now see the four-year-old female giraffes in the habitat's back area as they settle into their new home under the care of the Zoo's animal experts. Standing at an estimated 13 feet tall, they are little shorter than Gage, the Zoo's male giraffe. Gage will continue to reside in the main habitat while the females complete recommended reproductive management protocols before all three are together. Zoo staff anticipate all three giraffes will share the habitat later this fall. The Zoo team has not yet selected names for the new giraffes and will share updates once names have been chosen.

"Welcoming these two female giraffes is an exciting milestone for the Zoo and a wonderful opportunity for our guests to connect with these incredible animals," said Erin Bussom, General Curator. "Through our work with accredited zoological and conservation partners, we help support the long-term sustainability of giraffe populations while inspiring guests to learn more about the important role these animals play in the wild."

Giraffe feedings with Gage will continue as usual, and later this fall, guests will have the opportunity to participate in feedings with all three giraffes. Available daily from



Zoo Welcomes Two New Female Giraffes

Kid's Free August Promotion Returns



Central Florida Zoo & Botanical Gardens announces free admission for kids in August

Children 12 and younger get in free with adult ticket Aug. 1-31

SANFORD, Fla. (July 29, 2026) – Summer break may be winding down, but the adventure is far from over at the Central Florida Zoo & Botanical Gardens. Families looking to squeeze in fun before settling back into school routines can take advantage of free admission.

From Aug. 1 through Aug. 31, kids ages 12 and younger will receive free Zoo admission with the purchase of a paid adult ticket, giving families even more reasons to make unforgettable memories before summer officially comes to an end.

The offer is only available at the gate and cannot be reserved online. One children's ticket is available for free with the purchase of one adult ticket. The offer cannot be combined with any other deal or discount and is not applicable to group rates. It is only valid for General Admission Zoo tickets and does not apply to Sunset at the Zoo or other activities.



"We know families are balancing busy schedules and back-to-school expenses this time of year," said Richard E. Glover, Jr., CEO. "Offering free admission for kids in August is a great way to help parents make the most of the final weeks of summer while creating memories that will last long after the season ends."

It's a great time to visit the Central Florida Zoo, where guests can meet the Zoo's two newest giraffes and discover several other recent animal arrivals. Families can



Central Florida Zoo says good-bye to miracle fosa sisters

Move supports Species Survival Plan while paving the way for the Zoo's newest generation of fosa pups

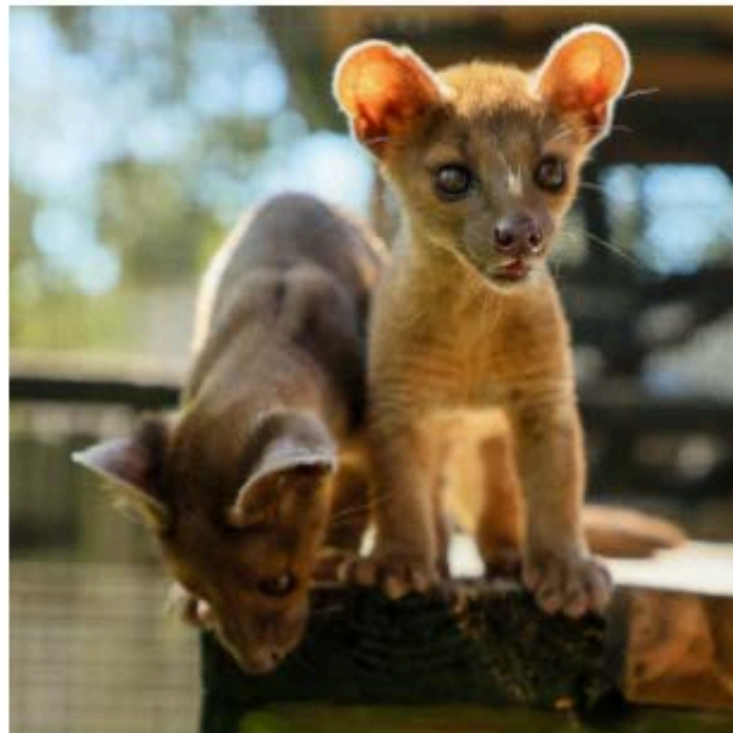
SANFORD, Fla. (July 30, 2026) - One year after capturing hearts after their miracle birth, the Central Florida Zoo & Botanical Gardens is saying goodbye to two very special residents, Anansi and Mahery.

The Zoo's two female fosa sisters, born in May 2025, are moving on to another facility accredited by the Association of Zoos and Aquariums (AZA), as part of the AZA's Species Survival Plan (SSP), marking an exciting next step in helping protect one of the world's most threatened carnivores.

Their departure comes after an extraordinary first year. The pups were born to Alina, following a breeding recommendation through the AZA Fosa SSP, a cooperative conservation program that carefully manages endangered species populations to maintain healthy genetic diversity and safeguard them for future generations.

Over the past year, Zoo guests watched the sisters grow from tiny newborns into confident, curious young fosas, delighting visitors with their energetic personalities and playful antics while serving as powerful ambassadors for their species.

"Watching these sisters grow has been an incredible experience for our animal care team and our guests," said Erin Bussom, General Curator. "While it's never easy to



Fosa Pups Born in 2025 Move to Racine Zoo

Asian Lantern Festival: Into the Wild, presented by Publix, Scheduled to Return in November



Asian Lantern Festival: Into the Wild, presented by Publix, returns for 7th year at Central Florida Zoo & Botanical Gardens

Event to take place select nights Nov. 13, 2026, to Jan. 17, 2027

SANFORD, Fla. (Aug. 4, 2026) — This holiday season, Orlando's most dazzling tradition will once again illuminate the Central Florida Zoo & Botanical Gardens.

The magical displays of Asian Lantern Festival: Into the Wild will return on select nights from November 13, 2026, to January 17, 2027. Central Florida's well-known grocery store, Publix, will also return as the festival's presenting sponsor.

"Each year, Asian Lantern Festival: Into the Wild brings wonder and excitement to our community while showcasing the Zoo in a new way, blending art, culture and nature," said Richard E. Glover, Zoo CEO. "We are thrilled to welcome guests and proud to continue our collaboration with Publix for another season filled with spectacular displays, unforgettable moments and the magic that has made this event one of Orlando's premier holiday traditions."



The festival features larger-than-life handcrafted lanterns illuminated by more than 10,000 LED lights. This year's displays will take guests on a journey through space, North American Animals, the Polar experience and traditional Chinese lanterns, blending color, light and sound to create a celebration of art, culture, nature and imagination.

Lanterns are situated on a 3/4-mile loop around the Zoo, providing a unique take on a holiday light show that keeps guests coming back year after year with friends and family.



Questions ?

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2024 FLAGLER AWARD WINNER



CENTRAL FLORIDA ZOOLOGICAL SOCIETY, INC.
 UNAUDITED YEAR-TO-DATE RESULTS AS OF JUNE 30, 2026

	YTD JUNE -26 Unaudited Actuals	YTD JUNE -26 Budget	Actual to Budget	Actual to Budget %
Revenues				
Annual passholders	\$ 721,371	\$ 904,600	\$ (183,229)	80%
Gate	3,095,847	3,863,700	(767,853)	80%
Group sales	54,370	149,200	(94,830)	36%
Concessions	314,321	363,600	(49,279)	86%
Gift shop	285,394	554,100	(268,706)	52%
Government support	350,000	634,525	(284,525)	55%
Capital Campaign	137,460	150,000	(12,540)	92%
Education	597,143	536,020	61,123	111%
WMD net rental	66,495	126,300	(59,805)	53%
Public support	1,098,451	1,528,702	(430,251)	72%
Net event revenues	3,307,970	2,765,804	542,166	120%
Zipline	231	-	231	
Train/Carousel	120,511	232,169	(111,658)	52%
Other revenues	956,997	687,293	269,704	139%
Total revenues	\$ 11,106,560	\$ 12,496,013	\$ (1,389,453)	89%
Operating expenses				
Payroll	\$ 5,349,530	\$ 5,671,649	\$ (322,119)	94%
Animal care	308,707	352,231	(43,524)	88%
Facilities repair and maintenance	245,208	304,431	(59,223)	81%
Advertising	97,209	73,460	23,749	132%
Insurance	1,065,197	1,275,324	(210,127)	84%
Utilities	260,714	237,170	23,544	110%
Professional fees	246,864	212,800	34,064	116%
Employee expenses	75,820	99,720	(23,900)	76%
Project Expenses	94,928	666,000	(571,072)	14%
Capital Campaign	11,226	150,000	(138,774)	7%
Printing	12,062	11,900	162	0%
Event Expenses	1,809,460	1,453,527	355,933	124%
Supplies	231,834	277,230	(45,396)	84%
Interest Expense	6,388	17,683	(11,295)	36%
Other operating expenses	762,674 *	667,609	95,065	114%
Total operating expenses	\$ 10,577,820	\$ 11,470,734	\$ (892,914)	92%
Depreciation	\$ (720,004)	\$ (710,000)	\$ (10,004)	101%
Unrealized Gain/Loss	\$ 54,663	\$ 72,000	\$ (17,337)	76%
Total COGS	\$ (36,760)	\$ (235,063)	\$ 198,303	16%
Net Income	\$ (173,361)	\$ 152,216	\$ (325,577)	-114%

* \$272,200 represents the fair market value of county rent

\$101,510 relates to the rental of heavy equipment

\$158,471 covers memberships and dues, food and travel, software licenses, conferences, shipping, signage, fuel, and water machine rentals

The remaining amounts consist primarily of reimbursable grant expenses, VR-related costs, and conservation expenses

CENTRAL FLORIDA ZOOLOGICAL SOCIETY, INC.
UNAUDITED MONTHLY RESULTS AS OF June 30, 2026

	Jun-26 Unaudited Actuals	Jun-26 Budget	FY 25-26 Budget	Actual to Budget Remaining	Actual to Budget Remaining %
Revenues					
Annual passholders	\$ 60,991	\$ 74,000	\$ 904,600	\$ (673,512)	26%
Cats	\$ 235,326	\$ 320,400	\$ 3,863,700	\$ (3,108,493)	20%
Group sales	\$ -	\$ 20,000	\$ 149,200	\$ (132,480)	11%
Concessions	\$ 25,280	\$ 32,000	\$ 363,600	\$ (325,647)	10%
Gift shop	\$ 21,120	\$ 38,200	\$ 554,100	\$ (446,596)	19%
Government supp IDC & Grants-State	\$ -	\$ 37,758	\$ 634,525	\$ (411,175)	35%
Capital Campaign	\$ 12	\$ 12,500	\$ 150,000	\$ (90,455)	40%
Education	\$ 45,588	\$ 54,470	\$ 536,020	\$ (452,401)	16%
WWD net rental	\$ 3,396	\$ 10,900	\$ 126,300	\$ (105,493)	16%
Public support Donations, grants-not gov,	\$ 49,168	\$ 116,020	\$ 1,528,702	\$ (1,238,188)	19%
Net event revenues	\$ 15,077	\$ 1,800	\$ 2,765,804	\$ (2,263,006)	15%
Ziplines	\$ -	\$ -	\$ -	\$ 231	
Train/Carousel	\$ 9,266	\$ 20,834	\$ 232,169	\$ (200,712)	14%
Other revenues	\$ 27,132	\$ 28,974	\$ 687,293	\$ (211,475)	69%
Total revenues	\$ 492,356	\$ 767,856	\$ 12,496,013	\$ (9,759,404)	22%
Operating expenses					
Payroll	\$ 606,870	\$ 641,035	\$ 5,671,649	\$ (3,999,615)	29%
Animal care	\$ 28,827	\$ 28,750	\$ 352,231	\$ (248,584)	29%
Facilities repair and maintenance	\$ 24,833	\$ 17,790	\$ 304,431	\$ (224,935)	26%
Advertising	\$ 20,873	\$ 4,600	\$ 73,460	\$ (47,401)	35%
Insurance	\$ 88,374	\$ 94,494	\$ 1,275,324	\$ (906,971)	29%
Utilities	\$ 24,124	\$ 16,760	\$ 237,170	\$ (163,377)	31%
Professional fees	\$ 16,035	\$ 139,200	\$ 212,800	\$ (134,380)	37%
Employee expenses	\$ 7,323	\$ 7,000	\$ 99,720	\$ (78,766)	21%
Project expenses	\$ 9,772	\$ 42,000	\$ 666,000	\$ (635,166)	5%
Capital Campaign	\$ -	\$ 12,500	\$ 150,000	\$ (141,596)	6%
Printing	\$ -	\$ 1,100	\$ 11,900	\$ (4,765)	60%
Event Expenses	\$ 4,559	\$ 1,800	\$ 1,453,527	\$ (1,408,871)	3%
Supplies	\$ 14,263	\$ 38,705	\$ 277,230	\$ (209,989)	24%
Interest Expense	\$ 564	\$ 1,474	\$ 17,683	\$ (13,771)	22%
Other operating expenses	\$ 21,857	\$ 39,886	\$ 667,609	\$ (380,553)	43%
Total operating expenses	\$ 868,273	\$ 1,087,093	\$ 11,470,734	\$ (8,598,740)	25%
Net operating income before depreciation	\$ (375,918)	\$ (319,237)	\$ 1,025,279	\$ (1,160,664)	-13%
Depreciation	\$ (54,167)	\$ (54,167)	\$ (710,000)	\$ (453,332)	36%
Unrealized Gain/Loss	\$ 1,232	\$ 6,000	\$ 72,000	\$ 57,727	20%
Total COGS	\$ -	\$ (25,000)	\$ (235,063)	\$ (199,592)	15%
Net Income	\$ (428,852)	\$ (392,404)	\$ 152,216	\$ 565,466	-271%

CENTRAL FLORIDA ZOOLOGICAL SOCIETY, INC.
UNAUDITED MONTHLY RESULTS AS OF June 30, 2026

	Jun-26	Jun-25	Y-O-Y	%
	Unaudited Actuals	Unaudited Actuals	2026/2025	Change
Revenues				
Annual passholders	\$ 60,991	\$ 56,766	\$ 4,224	7%
Gate	\$ 235,326	\$ 219,091	\$ 16,235	7%
Group sales	\$ -	\$ 37,650	\$ (37,650)	-100%
Concessions	\$ 25,280	\$ 29,058	\$ (3,778)	-13%
Gift shop	\$ 21,120	\$ 42,642	\$ (21,522)	-50%
Government supp: TDC & Grants-State	\$ -	\$ -	\$ -	0%
Capital Campaign	\$ 12		\$ 12	
Education	\$ 45,588	\$ 52,406	\$ (6,818)	-13%
WMD net rental	\$ 3,396	\$ 4,094	\$ (698)	-17%
Public support Donations, grants-non gov,	\$ 49,168	\$ 67,473	\$ (18,305)	-27%
Net event revenues	\$ 15,077	\$ 4,350	\$ 10,726	247%
Zipline	\$ -	\$ 2,358	\$ (2,358)	-100%
Train/Carousel	\$ 9,266	\$ 3,712	\$ 5,554	
Other revenues	\$ 27,132	\$ 35,162	\$ (8,029)	-23%
Total revenues	\$ 492,356	\$ 554,762	\$ (62,406)	-11%
Operating expenses				
Payroll	\$ 606,870	\$ 627,945	\$ (21,075)	-3%
Animal care	\$ 28,827	\$ 21,376	\$ 7,451	35%
Facilities repair and maintenance	\$ 24,833	\$ 16,365	\$ 8,468	52%
Advertising	\$ 20,873	\$ 3,486	\$ 17,386	499%
Insurance	\$ 88,374	\$ 91,561	\$ (3,187)	-3%
Utilities	\$ 24,124	\$ 19,107	\$ 5,017	26%
Professional fees	\$ 16,035	\$ 16,640	\$ (605)	-4%
Employee expenses	\$ 7,323	\$ 8,554	\$ (1,231)	-14%
Project Expenses	\$ 9,772	\$ 4,343	\$ 5,429	125%
Capital Campaign	\$ -	\$ -	\$ -	0%
Printing	\$ -	\$ -	\$ -	0%
Event Expenses	\$ 4,559	\$ -	\$ 4,559	0%
Supplies	\$ 14,263	\$ 14,725	\$ (462)	-3%
Interest Expense	\$ 564	\$ 1,177	\$ (613)	
Other operating expenses	\$ 21,857	\$ 44,765	\$ (22,909)	-51%
Total operating expenses	\$ 868,273	\$ 870,046	\$ (1,772)	0%
Net operating income	\$ (375,918)	\$ (315,284)	\$ (60,634)	19%
Depreciation	\$ (54,167)	\$ (174,944)	\$ 120,777	-69%
Unrealized Gain/Loss	\$ 1,232	\$ 17,888	\$ (16,656)	-93%
Total COGS	\$ -	\$ (6,298)	\$ 6,298	-100%
Net Income	\$ (428,852)	\$ (478,638)	\$ 49,786	-10%

CENTRAL FLORIDA ZOOLOGICAL SOCIETY, INC.
 UNAUDITED MONTHLY RESULTS AS OF June 30, 2026

	June, 2026	May, 2026
CASH		
FW Share 0825	5	5
FW New Opp Acct 4938	29,807	24,156
FW Payroll Acct 9869	350	350
FW ACH/Grow Checking 1344	425	350
FW Savings 9969	120,735	120,588
CN ACH 6777	293	5,842
CN Money Market 6795	1,680,569	2,224,954
CN Operating 6759	233,099	68,410
CN Payroll 6768	209,482	3,341
 Balance in Banks	 2,274,765	 2,447,997
 Donor/grantor/mgmt restricted funds	 (207,911)	 (224,797)
Balance owed on Line of Credit	-	-
Accounts Payable	(93,732)	(88,480)
Other Short-Term Liabilities (taxes, vendors, payroll-related)	(1,014)	(1,014)
 Unrestricted Cash Balance	 <u>1,972,108</u>	 <u>2,133,706</u>
 Long Term Savings/Investment		
Board restricted general reserve	75,000	75,000
Provision for Winter Reserve	150,000	150,000
Zoo Investment Reserve	713,868	713,868
Change in Investment Value	1,251	1,251
Unrestricted Cash Balance	<u>940,119</u>	<u>940,119</u>
 Long Term Debt	 Balance	 Balance
Real Estate Loan	<u>118,804</u>	<u>124,836</u>
	118,804	124,836

June 2026

OPERATING ACTIVITIES

Net Income -428,852

Adjustments to reconcile Net Revenue to Net Cash provided by operations:

1210 Accounts Receivable:Accounts Rec-General 2,500

1720 Prepaid Expenses:Prepaid-Insurance 3,815

1730 Prepaid Expenses:Prepaid-Other 0

2000 Accounts Payable 0

2010 Accounts Payable:Trade Accounts Payable 6,224

2015 Chase Ink Business Card-4575 54,890

2030 Accrued Expense payroll 197,222

2050 FL Sales Taxes Payable 44,488

2210 Employee Deductions Payable:Group Ins Deductions 7,032

2250 Employee Deductions Payable:Other Deductions 343

2260 Employee Deductions Payable:403(b) Plan Payable 4,795

2410 Reserved Funds:Keeper Conf. Fund -1,041

2430 Reserved Funds:Employee Benefit Fund 634

2500 Deferred Membership Fees -10,502

2550 Deferred Revenue 2,996

Net cash provided by Operating Activities -160,261

INVESTING ACTIVITIES

1890 Accumulated Depreciation 54,167

Net cash provided by investing activities -71,690

FINANCING ACTIVITIES

2850 Note Payable 0

2900 Long Term Bank Loan -6,032

Net cash provided by Financing Activities -6,032

Net cash increase for period -237,983

Cash at beginning of period 3,564,298

Cash at end of period 3,326,298



Evok Advertising Presentation

ORLANDO NORTH SEMINOLE COUNTY



August 2026 TDC Presentation



Travel Trends

Travel Trends

Polarized Spending

PREMIUM + VALUE

Economic uncertainty is creating two distinct traveler groups: higher-income travelers continue to prioritize premium trips, while budget-conscious travelers choose shorter, closer and lower-cost getaways.

Travel Trust in the AI Era

1 IN 4

At least one-quarter of Gen Z and Millennial travelers expect difficulty finding and verifying accurate travel information online.

A Break from Routine

52%

Travel to escape their routine

33% want a bucket list experience

31% travel for a hobby or personal interest

25% are motivated by a specific travel deal

RESPONDING TO TODAY'S TRAVELER

These trends reinforce our current approach: communicating value across a range of experiences, providing trusted planning content and inspiring travel through interest-based content that offer an easy break from routine.

Sources: Mintel, Vacation Plans & Priorities US 2026; Gen Z vs. Millennial Travelers US 2026.



Reporting Recap

Website Analytics

Do Orlando North Website Metrics January 2026 - July 2026

- **Sessions:** 143,319
- **Engaged Sessions:** 52,505
- **New Users:** 126,771
- **Total Users:** 128,166
- **Avg. Session Duration:** 1:01
- **Events per Session:** 4.54

July Record

29,195 sessions

Highest monthly total in website history



Website Analytics

Play Orlando North Website Metrics

January 2026 - July 2026

- **Sessions:** 36,623
- **Engaged Sessions:** 15,276
- **New Users:** 31,079
- **Total Users:** 31,468
- **Avg. Session Duration:** 1:29
- **Events per Session:** 4.53

May Record

6,956 sessions

Highest monthly total in website history



Paid Social Analytics

Do Orlando North Metrics

January 2026 - July 2026

- Impressions: 1,762,437
- Link Clicks: 93,786
- Cost Per Click: \$0.13
- Click-Through Rate: 5.32%
- Cost Per Thousand: \$6.95



Jan 1, 2026 - Jul 31, 2026



Amount spent
\$12,240.76

Impressions
1,762,437

CPM
\$6.95

Link clicks
93,786

CPC
\$0.13

CTR (link click-through rate)
5.32%



Reach
778,619



Paid Social Analytics

Play Orlando North Metrics

January 2026 - July 2026

- **Impressions:** 347,743
- **Link Clicks:** 14,769
- **Cost Per Click:** \$0.24
- **Click-Through Rate:** 4.25%
- **Cost Per Thousand:** \$10.06

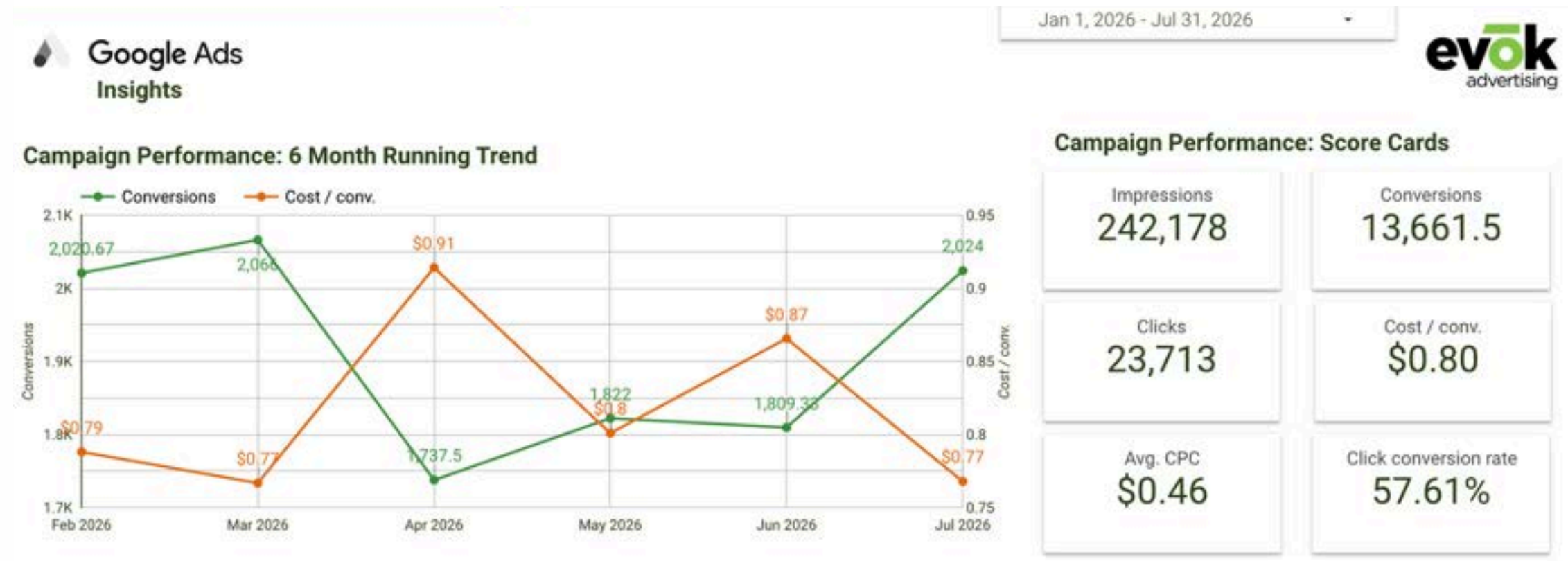


Google Search Analytics

Do Orlando North Search Campaign

January 2026 - July 2026

- Impressions: 242,178
- Clicks: 23,713
- Cost Per Conversion: \$0.80
- Cost Per Click: \$0.46
- Conversion: 13,661
- Conversion Rate: 57.61%



Google Search Analytics

Play Orlando North Search Campaign

January 2026 - July 2026

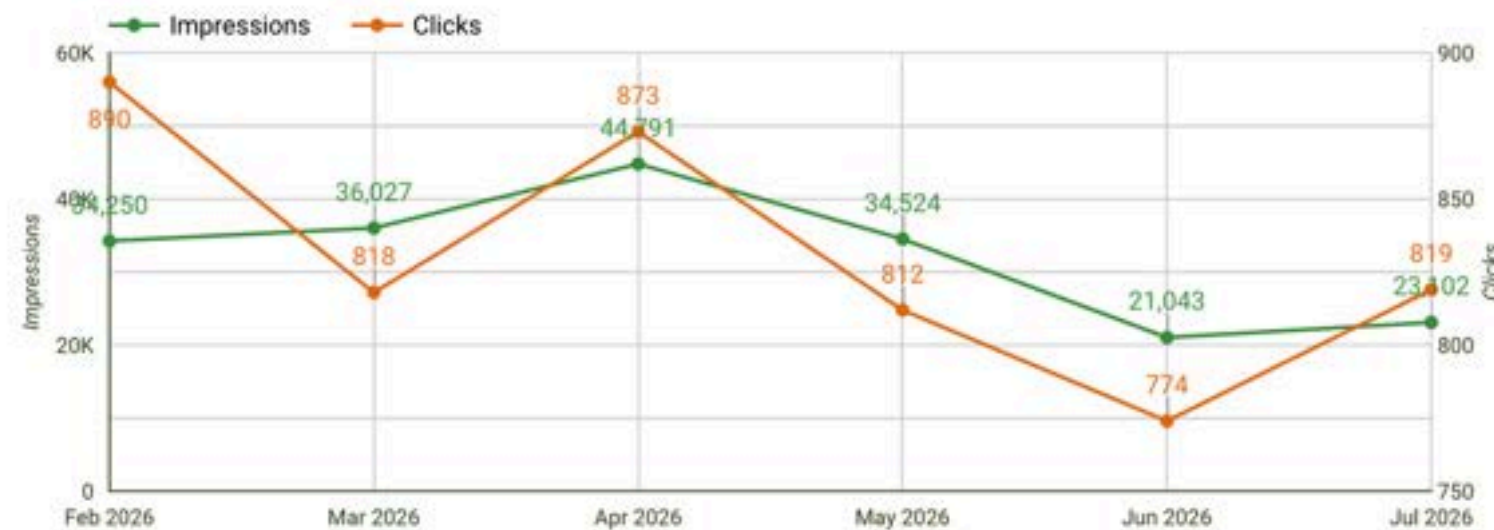
- Impressions: 236,284
- Clicks: 5,894
- Cost Per Conversion: \$0.82
- Cost Per Click: \$1.41
- Conversion: 10,173
- Conversion Rate: 172.61%

Google Ads
Insights

Jan 1, 2026 - Jul 31, 2026

evok
advertising

Campaign Performance: 6 Month Running Trend



Campaign Performance: Score Cards

Impressions
236,284

Conversions
10,173.5

Clicks
5,894

Cost / conv.
\$0.82

Avg. CPC
\$1.41

Click conversion rate
172.61%

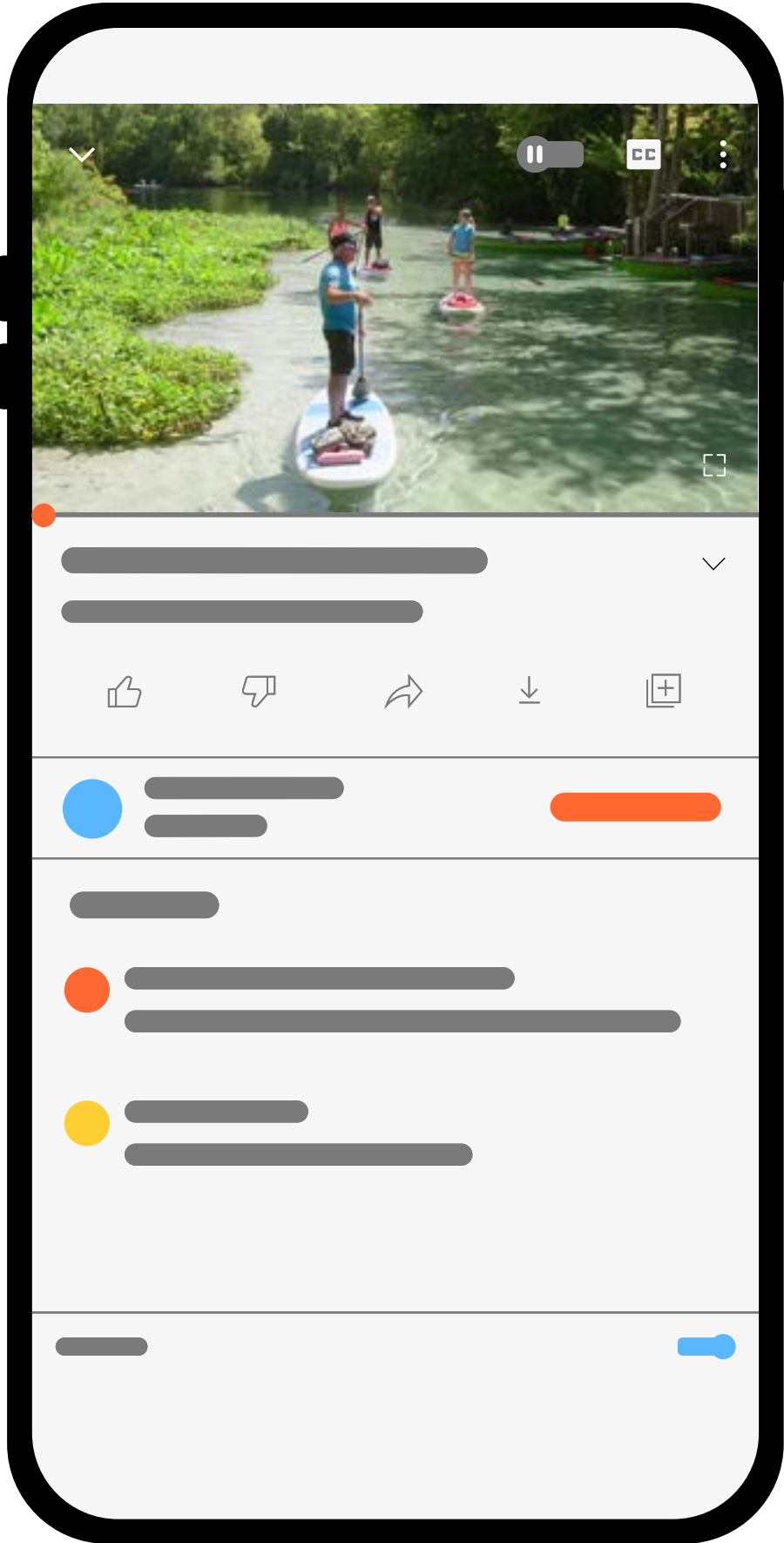
evok
advertising

YouTube Analytics



Campaign	Impressions	Clicks	Video Views	Video View Rate
DON - YouTube - Leisure	292,892	98	211,107	72.0%
DON - YouTube - On Board	248,908	210	158,862	63.8%
PON - YouTube - 15 Sec	141,565	44	141,565	100.0%
PON - YouTube - 30 Sec	111,318	53	73,391	65.9%

Reporting Dates: January 2026 - July 2026



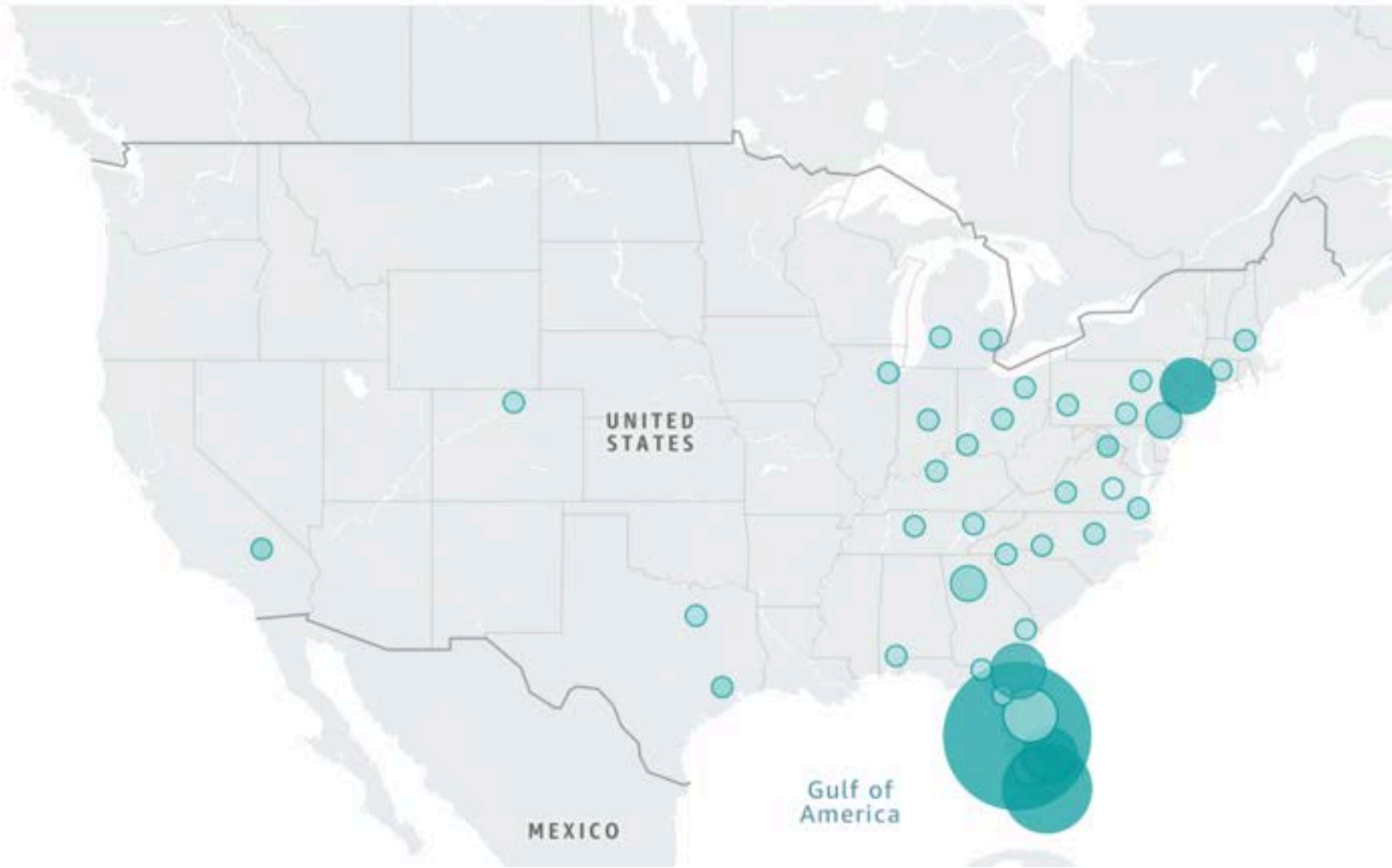


OMAHA STEAKHOUSE

Visitor Data

Visitor Origin Data

Visitor Origin Market	% of Visitors	Same time previous year
Tampa-St. Petersburg-Sarasota FL	14%	14%
Miami-Ft. Lauderdale FL	8%	8%
Jacksonville FL	6%	7%
West Palm Beach-Fort Pierce FL	6%	5%
Orlando-Daytona Beach-Melbourne FL	5%	5%
New York NY	5%	6%
Atlanta GA	3%	3%
Ft. Myers-Naples FL	2%	2%
Philadelphia PA	2%	2%
Gainesville FL	2%	2%
Boston MA-Manchester NH	2%	2%
Washington DC-Hagerstown MD	2%	2%
Tallahassee FL-Thomasville GA	2%	2%
Chicago IL	2%	2%





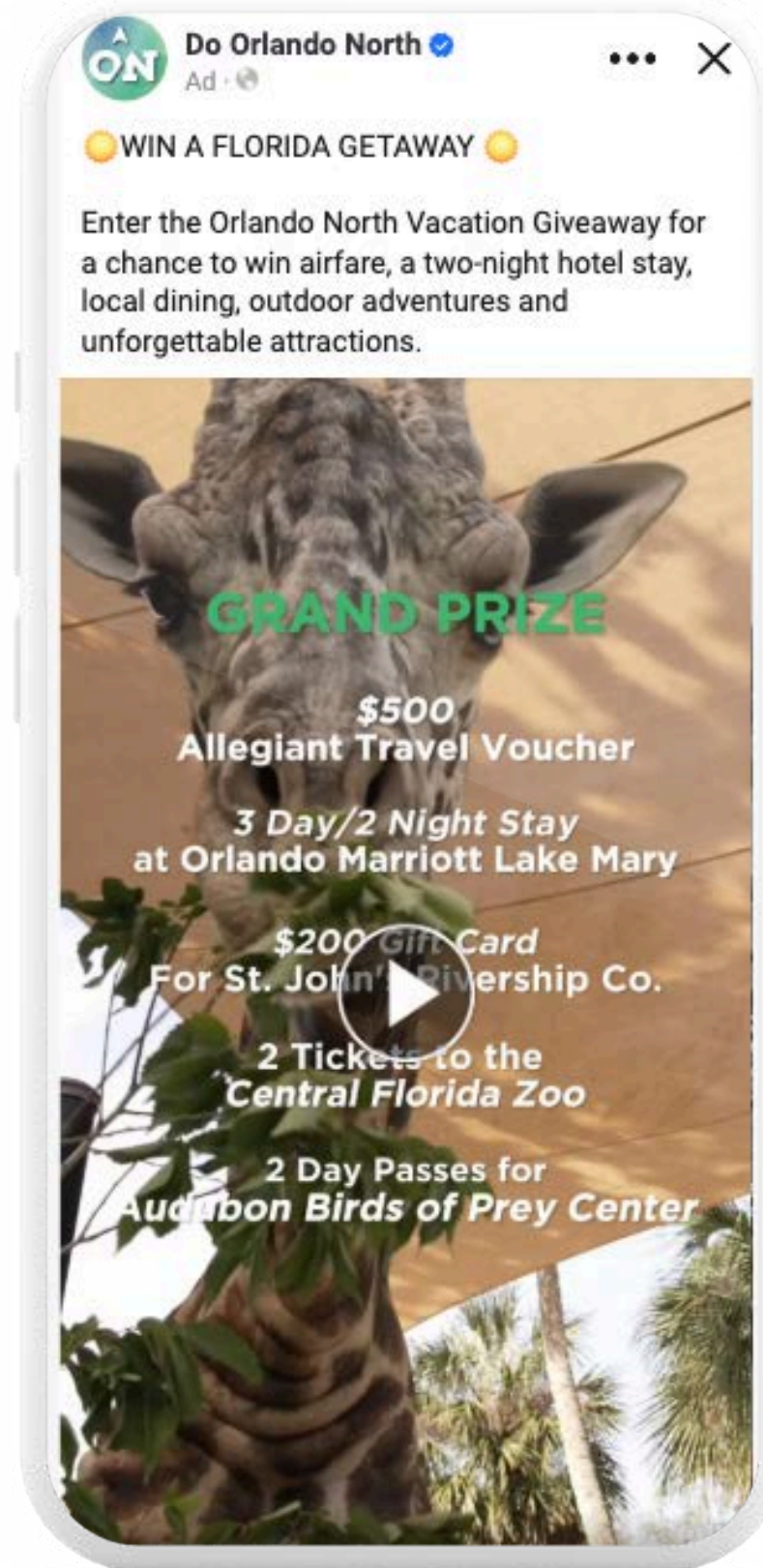
Vacation Giveaway

evok
advertising

Giveaway Campaign

Targeted Flight Markets

- Albany, New York
- Allentown, Pennsylvania
- Appleton, Wisconsin
- Asheville, North Carolina
- Atlantic City, New Jersey
- Bangor, Maine
- Cincinnati, Ohio
- Concord, North Carolina
- Flint, Michigan
- Grand Rapids, Michigan
- Hagerstown, Maryland
- Harrisburg, Pennsylvania
- Indianapolis, Indiana
- Knoxville, Tennessee
- Pittsburgh, Pennsylvania
- South Bend, Indiana



IDEAS.
WORK.
RESULTS.



Greater Orlando Sports Commission - Seminole County TDC Report

Updated: August 20, 2025

FY 25/26 Calendar									
Event	Contract Status	Contract Term	Event Date	Athletes	Total Visitors	Projected Room Nights	Actual Room Nights	Projected Eco Impact	Actual Eco Impact
Boys ECNL Florida Regional League National Event	Recurring	2024-2026	January 2 - 4, 2026	3,280	6,560	1,800	1,895	\$3,694,661	\$3,587,971
Girls ECNL Florida Regional League National Event	Recurring	2024-2026	January 9 - 11, 2026	3,280	8,200	1,800	2,011	\$3,756,893	\$4,484,964
HoganLax Florida Team Training and Orlando Jamboree	Renewal	2026	March 16 - 28, 2026	868	150	1,300	1,400	\$1,819,635	\$1,778,987
Easter International Cup	Renewal	2026	April 1 - 4, 2026	918	1,377	400	270	\$630,000	\$453,068
FHSAA Tennis State Championships	Recurring	2024-2026	April 27 - May 1, 2026	408	816	500	TBD	\$991,162	TBD
FHSAA Softball State Championships	Renewal	2026	May 19-23, 2026	572	2,474	250	351	\$1,178,319	\$1,996,172
USA Softball 40-Over Men's Masters	New	2026	July 16 - 19, 2026	TBD	TBD	150	TBD	\$225,000	TBD
USA Softball Class A Southern Nationals	New	2026	July 28 - August 2, 2026	TBD	TBD	300	TBD	\$455,000	TBD
Totals				9,326	19,577	6,500	5,927	\$12,750,670	\$12,301,162

Color Key:

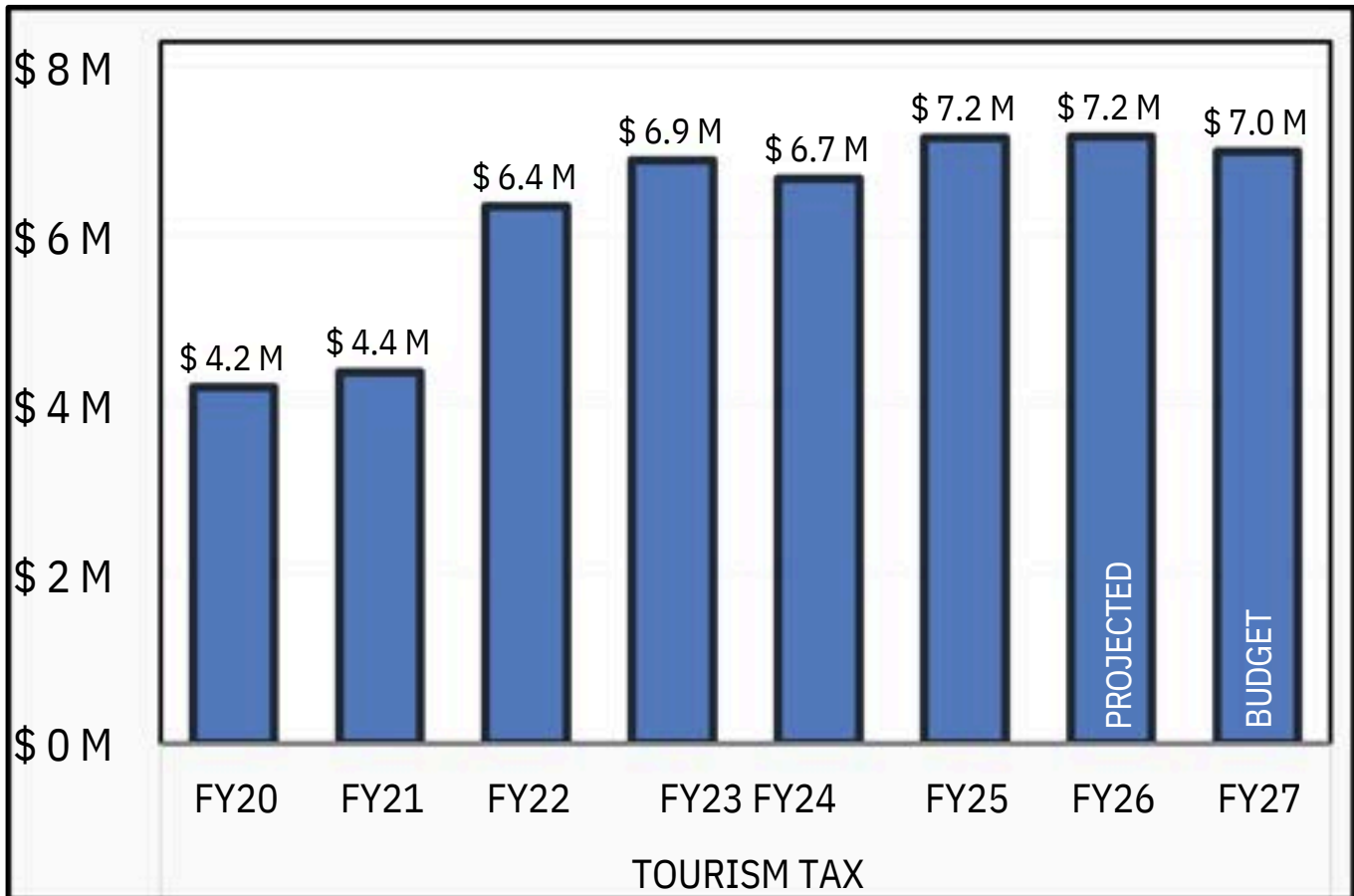
Event Has Not Occurred
Actual Base Drivers
Event Completed, Base Drivers Not Finalized
Event Postponed
Event Cancelled

Business Development Status			
Event	Dates/Years	Possible Venue(s)	Status
Copa Rayados Internacional	Thanksgiving Week of 2021, 2022, 2023, 2024	Seminole Soccer Complex, Sylvan Lake Park, Boombah Sports Complex	Not Awarded
USA Softball U-16 National Championships	July of 2022	Boombah-Soldiers Creek Park, Seminole County Softball Complex, Merrill Park	Not Awarded
Concacaf U-17 Qualifier	August of 2022 and 2023	Seminole Soccer Complex	Not Awarded
USA Artistic Swimming Convention	September of 2022, 2023, 2024	Orlando Marriott Lake Mary, Westin Lake Mary	Not Awarded
USA Artistic Swimming FINA Judges School	October of 2022, 2023, 2024	Orlando Marriott Lake Mary, Westin Lake Mary	Not Awarded
USA Artistic Swimming National Judges School	December of 2022, 2023, 2024	Orlando Marriott Lake Mary, Westin Lake Mary	Not Awarded
USYS National League Elite 64	December of 2022	Boombah Sports Complex, Seminole Soccer Complex, Sylvan Lake Park	No Field Availability
US Soccer Team Training	February of 2023	Seminole Soccer Complex	Not Awarded
HoganLax Team Training and Orlando Jamboree	March of 2023	Boombah Sports Complex	Bid Awarded
Prep Baseball Report Canadian Spring Training	March of 2023	Boombah Sports Complex	No Field Availability
SWAC Baseball Conference Championships	May of 2023	Boombah Sports Complex	No Field Availability
Athletes Unlimited AUX Softball	June of 2023	Historic Sanford Memorial Stadium, Boombah Soldiers Creek	No Field Availability
Rush International Cup	November of 2023	Seminole Soccer Complex, Sylvan Lake Park	No Field Availability
Flag Football World Championship Tour	Various Dates in 2023	Boombah Sports Complex, Seminole Soccer Complex, Sylvan Lake Park	No Field Availability
ECNL Girls Florida Regional League Event	January of 2024, 2025, 2026	Boombah Sports Complex, Seminole Soccer Complex, Sylvan Lake Park	Bid Awarded
ECNL Boys Florida Regional League Event	January of 2024, 2025, 2026	Boombah Sports Complex, Seminole Soccer Complex, Sylvan Lake Park	Bid Awarded
NCAA DII Women's Tennis Festival Championship	May of 2024	Sanlando Park	Bid Awarded
NCAA DII Men's Tennis Festival Championship	May of 2024	Sanlando Park	Bid Awarded
NCAA DII Softball Festival Championship	May of 2024	Boombah-Soldiers Creek Park	Bid Awarded
NCAA DII Women's Tennis Championship	May of 2025	Sanlando Park	Bid Awarded
NCAA DII Men's Tennis Championship	May of 2025	Sanlando Park	Bid Awarded
FHSAA Tennis State Championships	April/May of 2024, 2025, 2026	Sanlando Park	Bid Awarded
FHSAA Softball State Championships	May of 2025	Boombah Soldiers Creek Park	Bid Awarded
FHSAA Softball State Championships	May of 2026	Boombah Soldiers Creek Park	Bid Awarded
USA Field Hockey Festival	Thanksgiving Week of 2025 and 2026	Boombah Sports Complex	Ongoing Bid Process
World Cup 2026 Base Camps	Summer of 2026	Sylvan Lake Park, Seminole Soccer Complex	Not awarded
World Cup 2031 Base Camps	Summer of 2031	Sylvan Lake Park, Seminole Soccer Complex	Ongoing Bid Process
Men's/Women's Rugby World Cup 2031, 2033	Summer/Fall of 2031, 2033	Sylvan Lake Park, Seminole Soccer Complex	Ongoing Bid Process
NCAA DII Men's Golf Southeast Regional	May of 2026	Various Seminole County Golf Courses	Not Awarded
NCAA DII Men's and Women's Tennis Championships	May of 2027	Sanlando Park	Not Awarded
Easter International Cup	April 16-19, 2025	Seminole Soccer Complex	Bid Awarded
Easter International Cup	March/April of 2026	Seminole Soccer Complex	Bid Awarded
Minority Softball/Baseball Championships	Various Dates	Various Seminole County Venues	Ongoing Bid Process
USA Softball Southeast Regional Championships	August 1-3, 2025	Boombah-Soldiers Creek Park, Seminole County Softball Complex	Bid Awarded
USA Softball JO Fast Pitch East National Championships U18	July of 2026	Boombah-Soldiers Creek Park, Seminole County Softball Complex	Bid Awarded
USA Softball JO Fast Pitch East National Championships U16	July of 2026	Boombah-Soldiers Creek Park, Seminole County Softball Complex	Bid Awarded
USA Softball JO Fast Pitch East National Championships U14	July of 2026	Boombah-Soldiers Creek Park, Seminole County Softball Complex	Bid Awarded
USA Softball JO Fast Pitch East National Championships U12	July of 2026	Boombah-Soldiers Creek Park, Seminole County Softball Complex	Bid Awarded
USA Softball Men's Masters 40-Over Fast Pitch	July of 2026	Boombah-Soldiers Creek Park, Seminole County Softball Complex	Bid Awarded
USA Flag Football Battle Orlando	September of 2026	Boombah Sports Complex	Not Awarded
NCAA DII Men's and Women's Tennis Championships	May of 2028	Sanlando Park	Not Awarded
NCAA DII Men's and Women's Tennis Championships	May of 2029 - 2031	Sanlando Park	Ongoing Bid Process
ECNL Girls Florida Regional League Event	January of 2027 - 2031	Boombah Sports Complex, Seminole Soccer Complex, Sylvan Lake Park	Bid Awarded
ECNL Boys Florida Regional League Event	January of 2027 - 2031	Boombah Sports Complex, Seminole Soccer Complex, Sylvan Lake Park	Bid Awarded
ECNL Girls - Florida	December of 2026 - 2030	Boombah Sports Complex, Seminole Soccer Complex, Sylvan Lake Park	Bid Awarded
Big 12 Conference Championships	Various Dates	Boombah Sports Complex, Seminole Soccer Complex, Sylvan Lake Park	Bid Awarded

TOURISM TAXES

TOURISM 1-2-3c FUND & TOURISM 4-6c FUND

HIGHER VARIANCE



ACTUAL COLLECTIONS

MONTH	FY20	FY21	FY22	FY23	FY24	FY25	FY26
OCTOBER	426,810	274,906	422,137	677,865	530,898	614,367	533, 917
NOVEMBER	550,273	244,092	459,793	574,963	515,987	637,046	600, 294
DECEMBER	482,643	201,297	473,861	578,977	519,524	610,571	575, 038
JANUARY	548,293	320,404	534,395	670,162	644,706	771,968	717, 327
FEBRUARY	585, 371	338,387	583,915	676,944	735,951	776,666	755, 761
MARCH	324,781	393,366	694,754	713,329	689,930	712,311	715, 544
APRIL	197, 530	405,926	563,558	572,062	596,908	556,400	605, 715
MAY	145,826	406,821	585,892	520,557	551,808	527,023	575, 925
JUNE	232,610	507,262	469,931	502,075	517,489	525,356	532, 513
JULY	257,661	541,239	635,873	515,702	523,408	494,346	
AUGUST	230,144	397,999	482,358	413,351	402,727	503,628	
SEPTEMBER	231,559	359,119	445,388	477,380	450,667	431,671	
Grand Total	4,213,500	4,390,817	6,351,853	6,893,367	6,680,003	7,161,353	5,612,034
BUDGET	5,700,000	3,850,000	4,500,000	6,002,317	6,500,000	6,800,000	7, 000, 000
FDOR EST	5,534,963	4,603,677	4,818,383	6,428,349	7,000,087	6,500,000	6,900,000

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
03 SEFA - OTHER								
11932 MISCELLANEOUS GRANTS								
02301023 DUKE ENERGY MKT GRANT ED								
500000 EXPENDITURES/EXPENSES								
510000 PERSONAL SERVICES								
510100 Salaries and Wages								
510120 Regular Salaries & Wages								
510125 Part-Time Personnel								
510130 Other Personal Services								
510140 Overtime								
510150 Special Pay								
510200 Fringes and Contributions								
510210 Social Security Matching								
510220 Retirement Contributions								
510230 Health and Life Insurance								
510240 Workers Compensation								
511000 Contra Personal Services								
530000 OPERATING EXPENDITURES								
530300 Operating Expenditures								
530310 Professional Services								
530340 Other Services								
530400 Travel and Per Diem								
530401 Travel - Training Related								
530402 Travel - Training Non-Employee								
530410 Communications								

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
530420 Transportation								
530440 Rental and Leases								
530460 Repairs and Maintenance								
530470 Printing and Binding								
530480 Promotional Activities		18,806	18,805.59			10,000.00	8,805.59	47
530480 Promotional Activities		18,806	18,806.00			10,000.00	8,806.00	47
530490 Other Charges/Obligations								
530499 Charges/Obligations-Contingenc								
530510 Office Supplies								
530520 Operating Supplies								
530521 Equipment \$1000-\$4999								
530522 Operating Supplies-TECHNOLOGY								
530540 Books, Dues Publications								
530550 Training								
530300 Operating Expenditures		18,806	18,806.00			10,000.00	8,806.00	47
530000 OPERATING EXPENDITURES		18,806	18,806.00			10,000.00	8,806.00	47
540000 OTHER CHARGES								
540100 Other Charges								
540101 Other Chrgs/Ob-Internal								
540104 County Labor Grant								
540106 Other Chrgs/Grants								
560000 CAPITAL OUTLAY								

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
500000 EXPENDITURES/EXPENSES		18,806	18,806.00			10,000.00	8,806.00	47
02301023 DUKE ENERGY MKT GRANT ED		18,806	18,806.00			10,000.00	8,806.00	47

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
02501010 DUKE ENERGY GRANT FY25 - ED								
500000 EXPENDITURES/EXPENSES								
510000 PERSONAL SERVICES								
510200 Fringes and Contributions								
530000 OPERATING EXPENDITURES								
530300 Operating Expenditures								
530480 Promotional Activities		15,000	15,000.00				15,000.00	100
530300 Operating Expenditures		15,000	15,000.00				15,000.00	100
530000 OPERATING EXPENDITURES		15,000	15,000.00				15,000.00	100
540000 OTHER CHARGES								
560000 CAPITAL OUTLAY								
560001 Capital Outlay								
570000 DEBT SERVICE								
580000 GRANTS AND AIDS								
580810 Grants To Governmtal Agency								
580820 Aid To Private Organizations								
580830 Other Grants and Aids								
500000 EXPENDITURES/EXPENSES		15,000	15,000.00				15,000.00	100
02501010 DUKE ENERGY GRANT FY25 - ED		15,000	15,000.00				15,000.00	100
11932 MISCELLANEOUS GRANTS		33,806	33,806.00			10,000.00	23,806.00	70
03 SEFA - OTHER		33,806	33,806.00			10,000.00	23,806.00	70

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
99 N/A								
00100 GENERAL FUND								
011021 CULTURAL AFFAIRS								
500000 EXPENDITURES/EXPENSES								
510000 PERSONAL SERVICES								
530000 OPERATING EXPENDITURES								
530300 Operating Expenditures								
540000 OTHER CHARGES								
540100 Other Charges								
540200 Oth Chgs Insurance								
550000 CONTRA ACCOUNTS								
560000 CAPITAL OUTLAY								
570000 DEBT SERVICE								
580000 GRANTS AND AIDS								
580810 Grants To Governmtal Agency								
580820 Aid To Private Organizations								
580821 Aid To Private Organizations	148,881.60		148,881.60		48,881.60	100,000.00		
580820 Aid To Private Organizations	148,881.60		148,881.60		48,881.60	100,000.00		
580000 GRANTS AND AIDS	148,881.60		148,881.60		48,881.60	100,000.00		
590000 OTHER FINANCIAL USES								
500000 EXPENDITURES/EXPENSES	148,881.60		148,881.60		48,881.60	100,000.00		
011021 CULTURAL AFFAIRS	148,881.60		148,881.60		48,881.60	100,000.00		

For the Ten Months Ending July 31, 2026

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
011055 TOURISM - GENERAL FUND								
500000 EXPENDITURES/EXPENSES								
510000 PERSONAL SERVICES								
510100 Salaries and Wages								
510200 Fringes and Contributions								
530000 OPERATING EXPENDITURES								
530300 Operating Expenditures								
530440 Rental and Leases	80,000.00		80,000.00			80,000.00		
530300 Operating Expenditures	80,000.00		80,000.00			80,000.00		
530000 OPERATING EXPENDITURES	80,000.00		80,000.00			80,000.00		
540000 OTHER CHARGES								
540100 Other Charges								
540200 Oth Chgs Insurance								
550000 CONTRA ACCOUNTS								
560000 CAPITAL OUTLAY								
560001 Capital Outlay								
570000 DEBT SERVICE								
570001 Debt Service								
580000 GRANTS AND AIDS								
580820 Aid To Private Organizations								
590000 OTHER FINANCIAL USES								
500000 EXPENDITURES/EXPENSES	80,000.00		80,000.00			80,000.00		
011055 TOURISM - GENERAL FUND	80,000.00		80,000.00			80,000.00		
00100 GENERAL FUND	228,881.60		228,881.60		48,881.60	180,000.00		

For the Ten Months Ending July 31, 2026

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
11000 TOURISM PARKS 1,2,3 CENT FUND								
011030 TOURIST DEVMNT 1,2,3 CENT								
500000 EXPENDITURES/EXPENSES								
510000 PERSONAL SERVICES								
510100 Salaries and Wages								
510200 Fringes and Contributions								
530000 OPERATING EXPENDITURES								
530300 Operating Expenditures								
530310 Professional Services	350,000.00		350,000.00	35,351.46	122,735.19	227,264.81		
530340 Other Services	11,346.00		11,346.00			6,499.92	4,846.08	43
530466 SOFTWARE SUBSCRIPTIONS						7,574.76	7,574.76-	
530480 Promotional Activities	180,000.00		180,000.00	2,900.07		56,924.40	123,075.60	68
530520 Operating Supplies						15.18	15.18-	
530522 Operating Supplies-TECHNOLOGY						2,336.00	2,336.00-	
530300 Operating Expenditures	541,346.00		541,346.00	38,251.53	122,735.19	300,615.07	117,995.74	22
530000 OPERATING EXPENDITURES	541,346.00		541,346.00	38,251.53	122,735.19	300,615.07	117,995.74	22
540000 OTHER CHARGES								
540100 Other Charges								
540200 Oth Chgs Insurance								
550000 CONTRA ACCOUNTS								
560000 CAPITAL OUTLAY								
560001 Capital Outlay								
570000 DEBT SERVICE								
570001 Debt Service								
570720 Interest								
580000 GRANTS AND AIDS								
580820 Aid To Private Organizations								
580821 Aid To Private Organizations	360,500.00		360,500.00			360,500.00		
580820 Aid To Private Organizations	360,500.00		360,500.00			360,500.00		
580000 GRANTS AND AIDS	360,500.00		360,500.00			360,500.00		

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
590000 OTHER FINANCIAL USES								
500000 EXPENDITURES/EXPENSES	901,846.00		901,846.00	38,251.53	122,735.19	661,115.07	117,995.74	13
011030 TOURIST DEVMNT 1,2,3 CENT	901,846.00		901,846.00	38,251.53	122,735.19	661,115.07	117,995.74	13
11000 TOURISM PARKS 1,2,3 CENT FUND	901,846.00		901,846.00	38,251.53	122,735.19	661,115.07	117,995.74	13

For the Ten Months Ending July 31, 2026

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
11001 TOURISM SPORTS 4 & 6 CENT FUND								
011050 TOURIST DEVMNT 4,6 CENT								
500000 EXPENDITURES/EXPENSES								
510000 PERSONAL SERVICES								
510100 Salaries and Wages								
510120 Regular Salaries and Wages	513,073.60		513,073.60	36,880.20		398,481.37	114,592.23	22
510125 Part-Time Personnel				1,140.00		2,460.00	2,460.00-	
510150 Special Pay	1,980.00		1,980.00	165.00		1,650.00	330.00	17
510100 Salaries and Wages	515,053.60		515,053.60	38,185.20		402,591.37	112,462.23	22
510200 Fringes and Contributions								
510210 Social Security Matching	39,250.14		39,250.14	2,888.53		30,003.95	9,246.19	24
510220 Retirement Contributions	87,752.17		87,752.17	7,369.99		72,314.06	15,438.11	18
510230 Health and Life Insurance	99,788.49		99,788.49	3,356.02		67,905.80	31,882.69	32
510240 Workers Compensation	832.52		832.52			416.26	416.26	50
510200 Fringes and Contributions	227,623.32		227,623.32	13,614.54		170,640.07	56,983.25	25
510000 PERSONAL SERVICES	742,676.92		742,676.92	51,799.74		573,231.44	169,445.48	23
530000 OPERATING EXPENDITURES								
530300 Operating Expenditures								
530310 Professional Services	40,697.00		40,697.00			6,320.00	34,377.00	84
530340 Other Services	139,700.00		139,700.00	256.00	492.00	83,238.77	55,969.23	40
530400 Travel and Per Diem	11,700.00		11,700.00	32.74		6,503.25	5,196.75	44
530466 SOFTWARE SUBSCRIPTIONS						22,571.13	22,571.13-	
530470 Printing and Binding	8,000.00		8,000.00			7,498.00	502.00	6
530492 Other Chrgs/Ob Constitutionals				8,638.87		8,638.87	8,638.87-	
530510 Office Supplies	1,500.00		1,500.00	39.98		293.51	1,206.49	80
530520 Operating Supplies	2,577.00		2,577.00				2,577.00	100
530540 Books, Dues Publications	16,000.00		16,000.00	285.90		15,344.90	655.10	4
530550 Training	13,000.00		13,000.00			3,790.00	9,210.00	71
530300 Operating Expenditures	233,174.00		233,174.00	9,253.49	492.00	154,198.43	78,483.57	34
530000 OPERATING EXPENDITURES	233,174.00		233,174.00	9,253.49	492.00	154,198.43	78,483.57	34
540000 OTHER CHARGES								
540100 Other Charges								
540101.0020 Other Chrgs Leased Equipm	1,407.42		1,407.42				1,407.42	100
540101.0022 Oth Chgs Internal Postage	626.74		626.74				626.74	100
540101.0027 Oth Chgs Fleet Maint	2,008.82		2,008.82			528.56	1,480.26	74

For the Ten Months Ending July 31, 2026

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
540101.0026 Oth Chgs Fleet /Gas	678.00		678.00			343.82	334.18	49
540101.0035 Other Chrgs Telecommun Ch	6,574.44		6,574.44			1,537.85	5,036.59	77
540101.0036 Other Chrgs Network Conne	22,516.27		22,516.27			8,754.92	13,761.35	61
540101.0042 Other Chrgs Phone Sup & M	7,332.94		7,332.94			3,899.07	3,433.87	47
540101.0043 Other Chrgs Protecting Co	6,281.18		6,281.18			2,061.06	4,220.12	67
540101.0045 Other Chrgs Desk Sup & Ma	31,564.85		31,564.85			10,351.70	21,213.15	67
540101.0023 Oth Chgs Printing	413.82		413.82				413.82	100
540101.0034 Oth Chgs Prop Mgmt	38,718.63		38,718.63			20,428.08	18,290.55	47
540100 Other Charges	118,123.11		118,123.11			47,905.06	70,218.05	59
540200 Oth Chgs Insurance								
540202 Internal Service Fees								
540202.0020 Internal Ser Fees-Leased	9,681.96		9,681.96			2,829.25	6,852.71	71
540202 Internal Service Fees	9,681.96		9,681.96			2,829.25	6,852.71	71
540200 Oth Chgs Insurance	9,681.96		9,681.96			2,829.25	6,852.71	71
540000 OTHER CHARGES	127,805.07		127,805.07			50,734.31	77,070.76	60
550000 CONTRA ACCOUNTS								
560000 CAPITAL OUTLAY								
560001 Capital Outlay								
570000 DEBT SERVICE								
570001 Debt Service								
580000 GRANTS AND AIDS								
580820 Aid To Private Organizations								
580821 Aid To Private Organizations	60,000.00		60,000.00			60,000.00		
580820 Aid To Private Organizations	60,000.00		60,000.00			60,000.00		
580000 GRANTS AND AIDS	60,000.00		60,000.00			60,000.00		
590000 OTHER FINANCIAL USES								
500000 EXPENDITURES/EXPENSES	1,163,655.99		1,163,655.99	61,053.23	492.00	838,164.18	324,999.81	28
011050 TOURIST DEVMNT 4,6 CENT	1,163,655.99		1,163,655.99	61,053.23	492.00	838,164.18	324,999.81	28

For the Ten Months Ending July 31, 2026

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
011051 SPORTS 4,6 CENT								
500000 EXPENDITURES/EXPENSES								
510000 PERSONAL SERVICES								
510100 Salaries and Wages								
510120 Regular Salaries and Wages	165,904.96		165,904.96	12,761.80		142,220.46	23,684.50	14
510100 Salaries and Wages	165,904.96		165,904.96	12,761.80		142,220.46	23,684.50	14
510200 Fringes and Contributions								
510210 Social Security Matching	12,691.73		12,691.73	941.68		10,150.92	2,540.81	20
510220 Retirement Contributions	23,276.47		23,276.47	1,734.32		19,869.28	3,407.19	15
510230 Health and Life Insurance	64,127.18		64,127.18	2,146.47		42,649.98	21,477.20	33
510240 Workers Compensation	182.49		182.49			91.25	91.24	50
510200 Fringes and Contributions	100,277.87		100,277.87	4,822.47		72,761.43	27,516.44	27
510000 PERSONAL SERVICES	266,182.83		266,182.83	17,584.27		214,981.89	51,200.94	19
530000 OPERATING EXPENDITURES								
530300 Operating Expenditures								
530310 Professional Services	45,000.00		45,000.00			45,000.00		
530340 Other Services	100,000.00		100,000.00			119,080.00	19,080.00-	19-
530400 Travel and Per Diem	11,000.00		11,000.00	1,690.03		7,195.08	3,804.92	35
530401 Travel - Training Related								
530440 Rental and Leases	6,500.00		6,500.00		990.00	4,950.00	560.00	9
530466 SOFTWARE SUBSCRIPTIONS	2,700.00		2,700.00	5,000.00		5,000.00	2,300.00-	85-
530480 Promotional Activities	725,000.00		725,000.00	26,545.92	8,791.75	350,561.59	365,646.66	50
530510 Office Supplies	500.00		500.00				500.00	100
530522 Operating Supplies-TECHNOLOGY						896.10	896.10-	
530540 Books, Dues Publications	4,300.00		4,300.00			3,517.90	782.10	18
530550 Training	10,000.00		10,000.00			406.98	9,593.02	96
530300 Operating Expenditures	905,000.00		905,000.00	33,235.95	9,781.75	536,607.65	358,610.60	40
530000 OPERATING EXPENDITURES	905,000.00		905,000.00	33,235.95	9,781.75	536,607.65	358,610.60	40
540000 OTHER CHARGES								
540100 Other Charges								
540101.0036 Other Chrgs Network Conne	1,801.69		1,801.69			1,773.63	28.06	2
540101.0043 Other Chrgs Protecting Co	498.50		498.50			374.74	123.76	25
540101.0045 Other Chrgs Desk Sup & Ma	2,481.90		2,481.90			2,092.41	389.49	16
540100 Other Charges	4,782.09		4,782.09			4,240.78	541.31	11
540200 Oth Chgs Insurance								

For the Ten Months Ending July 31, 2026

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
540202 Internal Service Fees								
540202.0020 Internal Ser Fees-Leased	677.23		677.23			578.71	98.52	15
540202 Internal Service Fees	677.23		677.23			578.71	98.52	15
540200 Oth Chgs Insurance	677.23		677.23			578.71	98.52	15
540000 OTHER CHARGES	5,459.32		5,459.32			4,819.49	639.83	12
550000 CONTRA ACCOUNTS								
550100 Contra Accounts								
560000 CAPITAL OUTLAY								
560001 Capital Outlay								
570000 DEBT SERVICE								
580000 GRANTS AND AIDS								
580820 Aid To Private Organizations								
590000 OTHER FINANCIAL USES								
500000 EXPENDITURES/EXPENSES	1,176,642.15		1,176,642.15	50,820.22	9,781.75	756,409.03	410,451.37	35
011051 SPORTS 4,6 CENT	1,176,642.15		1,176,642.15	50,820.22	9,781.75	756,409.03	410,451.37	35

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
02601002 FORD EXPLORER NEW								
500000 EXPENDITURES/EXPENSES								
530000 OPERATING EXPENDITURES								
530300 Operating Expenditures								
560000 CAPITAL OUTLAY								
560001 Capital Outlay								
560642.00001 Equipment >\$4999	40,500.00		40,500.00			40,498.24	1.76	
560001 Capital Outlay	40,500.00		40,500.00			40,498.24	1.76	
560000 CAPITAL OUTLAY	40,500.00		40,500.00			40,498.24	1.76	
500000 EXPENDITURES/EXPENSES	40,500.00		40,500.00			40,498.24	1.76	
02601002 FORD EXPLORER NEW	40,500.00		40,500.00			40,498.24	1.76	
11001 TOURISM SPORTS 4 & 6 CENT FUND	2,380,798.14		2,380,798.14	111,873.45	10,273.75	1,635,071.45	735,452.94	31

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
11002 SCTID TOURISM IMP DIST FUND								
011060 TOURISM IMP DIST								
500000 EXPENDITURES/EXPENSES								
510000 PERSONAL SERVICES								
510100 Salaries and Wages								
510200 Fringes and Contributions								
530000 OPERATING EXPENDITURES								
530300 Operating Expenditures								
530310 Professional Services						187,832.00	187,832.00-	
530490 Other Charges/Obligations	6,000.00		6,000.00				6,000.00	100
530300 Operating Expenditures	6,000.00		6,000.00			187,832.00	181,832.00-	3,031-
530000 OPERATING EXPENDITURES	6,000.00		6,000.00			187,832.00	181,832.00-	3,031-
540000 OTHER CHARGES								
540100 Other Charges								
540200 Oth Chgs Insurance								
540202 Internal Service Fees								
550000 CONTRA ACCOUNTS								
560000 CAPITAL OUTLAY								
560001 Capital Outlay								
570000 DEBT SERVICE								
570001 Debt Service								
580000 GRANTS AND AIDS								
580820 Aid To Private Organizations								
590000 OTHER FINANCIAL USES								
500000 EXPENDITURES/EXPENSES	6,000.00		6,000.00			187,832.00	181,832.00-	3,031-
011060 TOURISM IMP DIST	6,000.00		6,000.00			187,832.00	181,832.00-	3,031-

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
02601004 SCTID CONSULTING & FEASIBILITY								
530310 Professional Services		281,050	281,050.00		63,958.00		217,092.00	77
02601004 SCTID CONSULTING & FEASIBILITY		281,050	281,050.00		63,958.00		217,092.00	77
11002 SCTID TOURISM IMP DIST FUND	6,000.00	281,050	287,050.00		63,958.00	187,832.00	35,260.00	12

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Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
13100 ECONOMIC DEVELOPMENT								
011101 ECONOMIC DEVELOPMENT								
500000 EXPENDITURES/EXPENSES								
510000 PERSONAL SERVICES								
510100 Salaries and Wages								
510120 Regular Salaries and Wages	285,806.56		285,806.56	21,735.40		231,356.61	54,449.95	19
510150 Special Pay	1,320.00		1,320.00	110.00		1,100.00	220.00	17
510100 Salaries and Wages	287,126.56		287,126.56	21,845.40		232,456.61	54,669.95	19
510200 Fringes and Contributions								
510210 Social Security Matching	21,864.20		21,864.20	1,601.42		16,170.97	5,693.23	26
510220 Retirement Contributions	51,925.87		51,925.87	3,854.16		41,984.54	9,941.33	19
510230 Health and Life Insurance	84,213.84		84,213.84	2,678.07		56,689.82	27,524.02	33
510240 Workers Compensation	314.38		314.38			157.19	157.19	50
510200 Fringes and Contributions	158,318.29		158,318.29	8,133.65		115,002.52	43,315.77	27
510000 PERSONAL SERVICES	445,444.85		445,444.85	29,979.05		347,459.13	97,985.72	22
530000 OPERATING EXPENDITURES								
530300 Operating Expenditures								
530310 Professional Services	526,490.00		526,490.00	101,622.50		490,272.84	36,217.16	7
530400 Travel and Per Diem	5,000.00		5,000.00	182.39		1,390.18	3,609.82	72
530401 Travel - Training Related	8,800.00		8,800.00			249.00	8,551.00	97
530466 SOFTWARE SUBSCRIPTIONS						11,306.40	11,306.40	
530470 Printing and Binding	500.00		500.00				500.00	100
530480 Promotional Activities	82,000.00		82,000.00	5,375.00		66,555.83	15,444.17	19
530490 Other Charges/Obligations	61,000.00		61,000.00			30,308.18	30,691.82	50
530510 Office Supplies	1,000.00		1,000.00	48.99		1,056.69	56.69	6
530520 Operating Supplies	2,000.00		2,000.00	612.86		901.46	1,098.54	55
530522 Operating Supplies-TECHNOLOGY								
530529 Operating Supplies-Other								
530530 Road Materials & Supplies								
530540 Books, Dues Publications	10,400.00		10,400.00	20.00		10,060.00	340.00	3
530550 Training	6,000.00		6,000.00			3,037.00	2,963.00	49
530550 Training	6,000.00		6,000.00			3,037.00	2,963.00	49
530300 Operating Expenditures	703,190.00		703,190.00	107,861.74		615,137.58	88,052.42	13
530000 OPERATING EXPENDITURES	703,190.00		703,190.00	107,861.74		615,137.58	88,052.42	13

For the Ten Months Ending July 31, 2026

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
540000 OTHER CHARGES								
540100 Other Charges								
540101 Other Chrgs/Ob-Internal								
540101.0034 Oth Chgs Prop Mgmt	26,261.15		26,261.15			13,813.38	12,447.77	47
540101 Other Chrgs/Ob-Internal	26,261.15		26,261.15			13,813.38	12,447.77	47
540103 Other Chrgs/Engineering Cost								
540104 County Labor Grant								
540105 Other Chrgs/Engineering Cap								
540106 Other Chrgs/Grants								
540100 Other Charges	26,261.15		26,261.15			13,813.38	12,447.77	47
540200 Oth Chgs Insurance								
540201 Insurance								
540202 Internal Service Fees								
549000 Disaster Related Expense								
549001 Disaster Related Expense								
540000 OTHER CHARGES	26,261.15		26,261.15			13,813.38	12,447.77	47
550000 CONTRA ACCOUNTS								
550100 Contra Accounts								
550101 Contra Account Direct Chgs								
550105 Contra Acct- PW Engineering								
550106 Contra Acct - Grants								
550202 Contra Account Indirect Chgs								
560000 CAPITAL OUTLAY								
560001 Capital Outlay								
560610 Land								
560620 Buildings								
560630 Improvements Oth Than Bld								

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
560640 Equipment								
560642 Equipment >\$4999								
560646 Capital Software>\$4,999								
560650 Construction In Progress								
560651 Project Management								
560652 CEI Services								
560660 Library Books & Materials								
560670 Roads								
560676 Roads-Construction/Design								
560679 Roads-Other								
560680 Construction & Design								
560690 Engineering Costs								
560699 Project Contingency								
570000 DEBT SERVICE								
570001 Debt Service								
580000 GRANTS AND AIDS								
580810 Grants To Governmtal Agency								
580811 Aid To Governmental Agencies	470,000.00		470,000.00			440,000.00	30,000.00	6
580811 Aid To Governmental Agencies	470,000.00		470,000.00			440,000.00	30,000.00	6
580812 Aid To Govt Agency-Land								
580813 Aid To Govt Agen-Design								
580814 Aid To Govt Agency-CIP								
580816 Aid To Govt Agen-Road Cons								
580817 Aid To Govt Agency-CEI								

For the Ten Months Ending July 31, 2026

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
580810 Grants To Governmtal Agency	470,000.00		470,000.00			440,000.00	30,000.00	6
580820 Aid To Private Organizations								
580821 Aid To Private Organizations	150,000.00	485,175	635,175.00	50,000.00	50,000.00	259,600.00	325,575.00	51
580821 Aid To Private Organizations	150,000.00	485,175	635,175.00	50,000.00	50,000.00	259,600.00	325,575.00	51
580824 Aid To								
580820 Aid To Private Organizations	150,000.00	485,175	635,175.00	50,000.00	50,000.00	259,600.00	325,575.00	51
580830 Other Grants and Aids								
580831 County Funded Grants								
580832 SHIP Projects								
580833 Other Grants & Aids/Individual								
580834 Non-Cash Assistance								
580000 GRANTS AND AIDS	620,000.00	485,175	1,105,175.00	50,000.00	50,000.00	699,600.00	355,575.00	32
590000 OTHER FINANCIAL USES								
590900 *Transfer To Other Funds								
590950 OTHER NONOPERATING USES								
590960 INTRAGOVNMTAL TRANSFERS								
590962 Transfer To The Clerk								
590963 Transfer To The Sheriff								
599000 RESERVES/CONTIGNCY								
599998 Reserve For Contingencies								
500000 EXPENDITURES/EXPENSES	1,794,896.00	485,175	2,280,071.00	187,840.79	50,000.00	1,676,010.09	554,060.91	24
011101 ECONOMIC DEVELOPMENT	1,794,896.00	485,175	2,280,071.00	187,840.79	50,000.00	1,676,010.09	554,060.91	24

For the Ten Months Ending July 31, 2026

Description	FINAL BUDGET	CHANGE ORDERS	CURRENT BUDGET	PERIOD EXPENDITURES	ENCUMBRANCES OUTSTANDING	YEAR TO DATE EXPENDITURES	AVAILABLE BALANCE	% AVAL
02501003 ECON DEV CONF ROOM TECH								
500000 EXPENDITURES/EXPENSES								
530000 OPERATING EXPENDITURES								
530300 Operating Expenditures								
530521 Equipment \$1000-\$4999		1,921	1,920.84				1,920.84	100
530522 Operating Supplies-TECHNOLOGY						1,765.73	1,765.73-	
530300 Operating Expenditures		1,921	1,921.00			1,765.73	155.27	8
530000 OPERATING EXPENDITURES		1,921	1,921.00			1,765.73	155.27	8
560000 CAPITAL OUTLAY								
560001 Capital Outlay								
500000 EXPENDITURES/EXPENSES		1,921	1,921.00			1,765.73	155.27	8
02501003 ECON DEV CONF ROOM TECH		1,921	1,921.00			1,765.73	155.27	8
13100 ECONOMIC DEVELOPMENT	1,794,896.00	487,096	2,281,992.00	187,840.79	50,000.00	1,677,775.82	554,216.18	24
99 N/A	5,312,421.74	768,146	6,080,567.74	337,965.77	295,848.54	4,341,794.34	1,442,924.86	24